

Good afternoon, ladies and gentlemen.

My name is Toshio Iwamoto, President and Chief Executive Officer of NTT DATA Corporation.

My presentation today will cover topics including the operating results for the previous fiscal year and the outlook of earnings for the current fiscal year.



NTT DATA

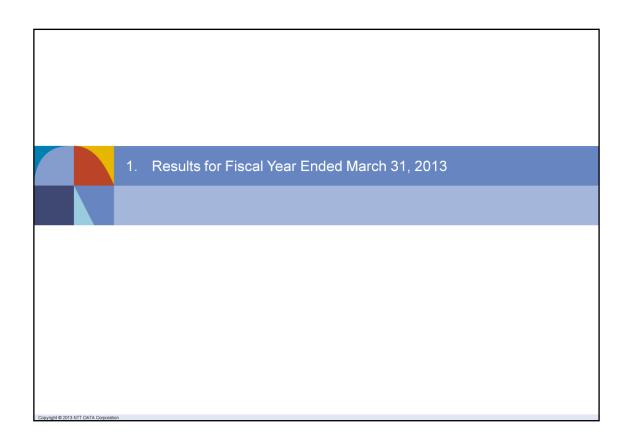
- 1. Results for Fiscal Year Ended March 31, 2013
- 2. Progress in Medium-term Management Plan
- 3. Earnings Forecasts for Fiscal Year Ending March 31, 2014
- 4. Appendices

Cautionary Statement Regarding Forward-looking Statements

- ※ Forecast figures in this document are based on current economic and market conditions. As changes in the global economy and information services market are possible, NTT DATA Group cannot guarantee their accuracy.
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Now, let me start my explanations in the order of the results for the previous fiscal year, progress of the Medium-Term Management Plan and the outlook of earnings for the current fiscal year.



Well, let's take a look at the operating results for the previous fiscal year.

Highligh	nts of Resul	ts for FY E	Inded N	larch 31,	, 2012		NT	трата
							[Billions of yen	(except EPS)]
	FY ended 2013/3 Full-year Results	YoY		Versus Forecasts		FY ended 2013/3 4 th Quarter Results (JanMar.)	YoY	
New Orders Received	1,197.1	+ 98.7 + 9.0%		+ 67.1 + 5.9%		278.3	+ 27.7 + 11.1%	
Net Sales	1,301.9	+ 50.7 + 4.1%		+ 21.9 + 1.7%		390.0	+ 27.7 + 7.6%	
Operating Income	85.6	+ 5.2 + 6.6%		+ 0.6 + 0.8%	\Rightarrow	36.8	+ 7.7 + 26.8%	
Segment (*) Profit	77.0	+ 5.1 + 7.1%		+ 4.0 + 5.5%		34.9	+ 9.9 + 40.0%	
Net Income	43.5	+ 13.0 + 42.9%		+ 5.5 + 14.5%		21.4	+ 7.3 + 52.6%	
EPS (yen)	15,514	+ 4,659 + 42.9%		+1,967 + 14.5%		7,650	+ 2,637 + 52.6%	
*1 Segment Profit is inc		es.		4				

First of all, I would like to talk about the overall situation.

As you can see on this page, all items including new orders received, net sales and each income item exceeded the results from a year earlier as well as earnings forecasts.

Amid an economic environment with substantially increased uncertainty, we are extremely pleased that we could manage to achieve earnings targets for the previous fiscal year which coincided with the first year of our Medium-Term Management Plan spanning four years.

New Orders Re	ceived						NT	трата		
expansion of consolidated E-IT: Increased reflecting the S&T: Remained virtually und GB: Increased owing to the	P&F: Increased on the back of new orders of large-scale projects on a non-consolidated basis as well as the expansion of consolidated subsidiaries, etc. E-IT: Increased reflecting the expansion of business scale on a consolidated basis. S&T: Remained virtually unchanged from the previous fiscal year. GB: Increased owing to the expansion of consolidated subsidiaries and the expansion of scale of the existing subsidiaries mainly in North America, among other factors.									
	FY ended 2013/3 Full-year Results	YoY		Versus Forecasts		FY ended 2013/3 4 th Quarter Results (JanMar.)	YoY	(Billions of yen		
Public & Financial IT Services (P&F)	645.7	+ 65.6 + 11.3%		+ 55.7 + 9.5%		136.2	+ 13.9 + 11.4%			
Enterprise IT Services (EIT)	279.0	+ 10.4 + 3.9%		+ 9.0 + 3.4%		68.1	+ 10.2 + 17.6%			
Solutions & Technologies (S&T)	35.8	+ 0.3 + 1.1%		- 4.1 - 10.3%	V	7.6	+ 0.6 + 9.1%			
Global Business (GB)	234.4	+ 21.1 + 9.9%		+ 4 . 4 + 1 .9%		65.3	+ 2.3 + 3.8%			
Consolidated values	1,197.1	+ 98.7 + 9.0%		+ 67.1 + 5.9%		278.3	+ 27.7 + 11.1%			
(*) Data for FY ended March 2012, a b (*) Consolidated values include "Other. Copyright © 2013 NTT DATA Corporation							ble segments.			

Next, I would like to explain about the results by segment.

New orders received increased in all business segments on a year-on-year basis, which was driven by the new order receipts of large-scale projects in the Public and Financial IT Services (hereinafter, "P&F") segment and the Enterprise IT Services (hereinafter, "E-IT") segment as well as an impact of the increase in consolidated subsidiaries.

Although new orders received in the Solutions & Technologies (hereinafter, "S&T") segment were below forecasts, it reflected the fact that an order which had been scheduled to be directly received by S&T was received via another segment. Therefore, on an actual basis, S&T also achieved the target.

Net Sales							NTT	грата		
subsidiaries, etc. despite a E-IT and S&T: Sales increas expansion of scale of the GB: Sales increased owing t	P&F: Sales remained virtually unchanged from the previous fiscal year due to the expansion of consolidated subsidiaries, etc. despite a decrease in net sales from existing large-scale systems. E-IT and S&T: Sales increased primarily driven by the growth in sales on a non-consolidated basis and the expansion of scale of the existing subsidiaries. GB: Sales increased owing to the expansion of consolidated subsidiaries and the expansion of scale of the existing subsidiaries mainly in North America, among other factors.									
	FY ended 2013/3 Full-year Results	YoY		Versus Forecasts		FY ended 2013/3 4 th Quarter Results (JanMar.)	(Billio	ons of yen)		
Public & Financial IT Services (P&F)	728.8	+ 1.0 + 0.1%	\Rightarrow	- 0.1 - 0.0%	\Rightarrow	222.3	+ 15.2 + 7.4%			
Enterprise IT Services (EIT)	301.1	+ 25.2 + 9.2%		+ 21.1 + 7.5%		92.2	+ 11.8 + 14.8%			
Solutions & Technologies (S&T)	167.0	+ 6.8 + 4.3%		+ 3.0 + 1.9%		46.9	+ 0.5 + 1.2%			
Global Business (GB)	244.9	+ 25.7 + 11.8%		+ 12.9 + 5.6%		68.7	- 0.6 - 1.0%	>		
Consolidated values	1,301.9	+ 50.7 + 4.1%		+ 21.9 + 1.7%		390.0	+ 27.7 + 7.6%			
(*) Data for FY ended March 2012, a ba (*)Figures by segment include inter-con (*)Consolidated values include "Other/E	mpany transactions.						le segments.			

Now, let me go on to net sales.

Despite a decline in sales from existing large-scale systems in the P&F segment, net sales grew in all business segments on a year-on-year basis as in the case of new orders received.

Against the forecasts, targets were achieved in almost all business segments.

Operating Income NTTData P&F: Operating income increased despite the influence of a decline in sales from existing large-scale systems, which was covered by increased sales from other projects. When considering the impact of the review of cost allocation across the Group, however, operating income remained virtually unchanged from the previous fiscal year. E-IT. Increased reflecting a decrease in SG&A expenses in addition to the impact of increased sales on a non-consolidated basis as well as sales from existing subsidiaries. S&T: Operating income remained virtually unchanged from the previous fiscal year. When considering the impact of the review of cost allocation across the Group, however, operating income decreased on a year-on-year basis. GB: Increased due to the growth in sales from existing subsidiaries mainly in North America and the effects of profit improvement measures. FY ended 2013/3 4th Quarter Results (Billions of yen) FY ended 2013/3 Full-year Results YoY Forecasts (Jan.-Mar.) Public & Financial IT Services - 0.5 +2.5+4.8 25.2 (P&F) + 4 1% +23.5% - 0.8% +3.5-0.7+4.4 Enterprise IT Services(EIT) 13.2 8.2 + 37.0% - 5.0% +114.9% Solutions & Technologies - 1.4 + 0.0 - 0.4 7.0 3.1 (S&T) - 17.6% + 0.1% - 13.1% - 0.5 (0.9)+ 0.1 - 2.4 Global Business + 13.6% (GB) [7.9] [1.9] [-0.6] [+1.3][-1.6] +5.2 +0.6 +7.7 Consolidated values 85.6 36.8 +6.6% +0.8% +26.8% Data for FY ended March 2012, a basis of YoY comparison, has been revised from the figures disclosed earlier to reflect the changes in re Figures by segment include inter-company transactions and allocated expenses of the entire company. The method of allocation of the exprendly under review to apply from the current fiscal year. Figures in the bracket under "Global Business Segment" repert operating income after reversal of amortization of goodwill. Consolidated values include "Other/Elimination," which means that the such values does not correspond to the sum total of each segment.

Now, I will explain about operating income.

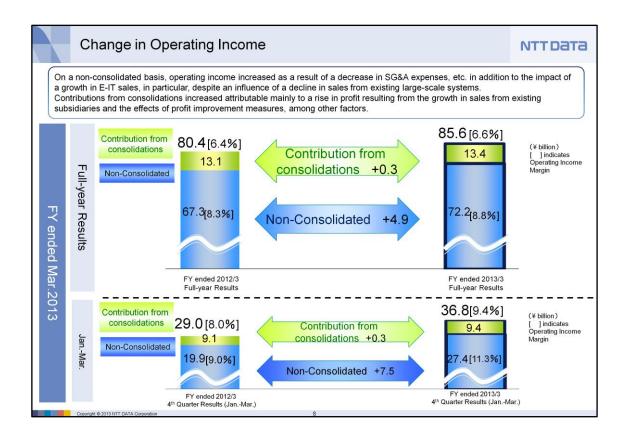
Although operating income appears to have dropped year-on-year in the P&F and S&T segments, it was attributable to the impact of a review of cost allocation across the Group.

If the impact of the cost allocation is excluded, operating income in the P&F segment increased on a year-on-year basis and operating income in the S&T segment remained substantially flat compared with the previous fiscal year.

Meanwhile, against forecasts, operating income turned out to be below the targets especially in the Global Business (hereinafter, "GB") segment.

This was attributable primarily to the deterioration of earnings in Europe. I consider the fact that we could not achieve the target in the GB segment as one of our challenges for the current fiscal year.

I will explain about the forecasts for the current fiscal year later in this presentation, but let me express our determination toward earnings improvement in this segment while capturing changes in the operating environment.



This slide illustrates operating income on both consolidated and non-consolidated bases.

Consolidated and non-consolidated operating income increased on a year-on-year basis and operating margin also improved from the previous fiscal year.

Segment Profit

NTT DATA

P&F: Increased reflecting a decrease in extraordinary loss, etc. recorded for the previous fiscal year.

E-IT: Increased due to a growth in operating income, etc.

S&T: Decreased reflecting a decrease in extraordinary income, etc. recorded for the previous fiscal year.

GB: Despite an increase in operating income, segment profit decreased reflecting the expenses for the consolidation and restructuring of the Group companies, among other factors.

	FY ended 2013/3 Full-year Results	YoY		Versus Forecasts		FY ended 2013/3 4 th Quarter Results (JanMar.)	(Billions of y
Public & Financial IT Services (P&F)	63.7	+ 6.4 + 11.3%		+ 2.7 + 4.6%		24.2	+ 10.7 + 79.3%
Enterprise IT Services (EIT)	12.5	+ 3.0 + 32.1%		- 0.4 - 3.8%	V	7.9	+ 4.7 + 149.7%
Solutions & Technologies (S&T)	5.1	- 7.5 - 59.6%	>	- 0.3 - 6.7%	V	2.3	- 5.9 - 71.9%
Global Business (GB)	(4.8)	- 2.7 - 126.5%	V	- 2.8 - 144.8%	V	(1.2)	- 0.8 - 218.3%
Consolidated values	77.0	+ 5.1 + 7.1%		+ 4.0 + 5.5%		34.9	+ 9.9 + 40.0%

() Detained From its income before income taxes.

(*) Data for FY ended March 2012, a basis of YoY comparison, has been revised from the figures disclosed earlier to reflect the changes in reportable segments.

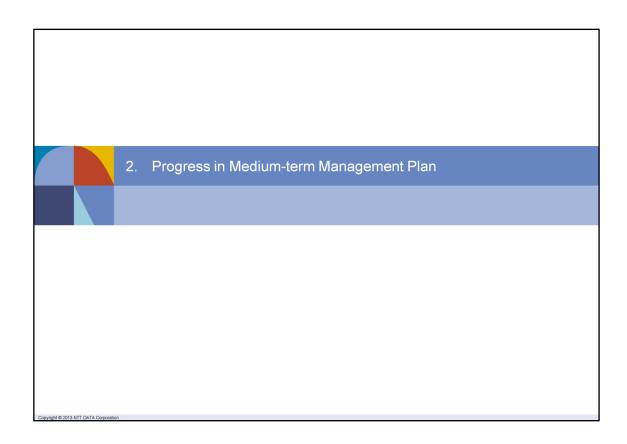
(*) Figures by segment include inter-company transactions and allocated expenses of the entire company. The method of allocation of the expenses of the entire company is currently under review to apply from the current fiscal year.

(*)Consolidated values include *Other/Elimination,* which means that the such values does not correspond to the sum total of each segment.

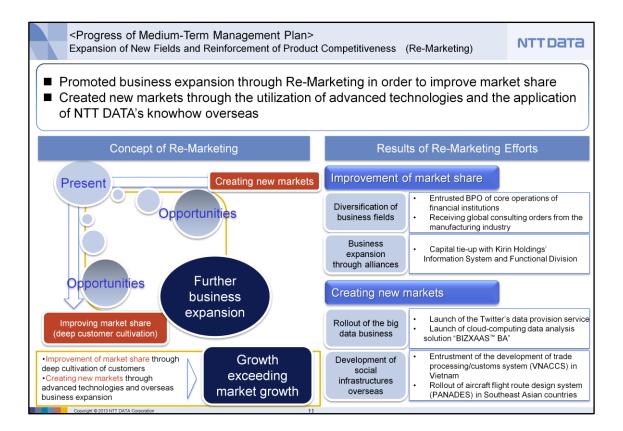
As the last item of my explanation on the operating results, now I would like to talk about segment profit.

While segment profit dropped from the previous year in the S&T and GB segments, it was a transient decline as a result of a plunge in extraordinary income due to the sales of land during the previous fiscal year and the impact of extraordinary loss related to the consolidation and restructuring, respectively.

That's all I have to explain about the operating results for the previous fiscal year.



In the next slides, I would like to talk about the progress of the Medium-Term Management Plan by operating measure we have been working on.



Firstly, this page illustrates our efforts on Remarketing.

Remarketing is an activity to conduct marketing by thinking outside the box and reviewing the trend in politics, economy, society and technologies as well as changes in customers, competitors, NTT DATA itself. There are largely two concepts behind Remarketing.

The first concept is deep cultivation of businesses targeting existing customers by turning into environmental changes with the aim of improving market share.

The other concept is an effort to create unique markets which did not exist before through new technologies and overseas business expansion with the aim of generating new markets.

With respect to the first measure of market share improvement, I would like to share some of our actual achievements which contributed to the earnings in FY2012. For example, we were entrusted with BPO of core operations of financial institutions. In addition, as a result of gaining global power, we could receive consulting orders from customers in the manufacturing industry which have global operations. Furthermore, as you may already know, the acquisition of 49% equity stake in Kirin Holdings' information system subsidiary has contributed to the expansion of our market share and the improvement of IT quality at Kirin Group.

Meanwhile, with regard to the creation of new markets, there have also been several achievements. One of them is the launch of the tweet data provision service.

As one of the first companies to set an eye on fields such as big data, M2M, etc., NTT DATA concluded a Firehose agreement with the U.S. Twitter with regard to the reselling right of tweet data. Twitter was used for forecasting the result of the U.S. presidential election and its results were proven to be amazingly accurate. SNS can be used as a tool to predict social phenomena in the near future not only for politics but also in various business fields.

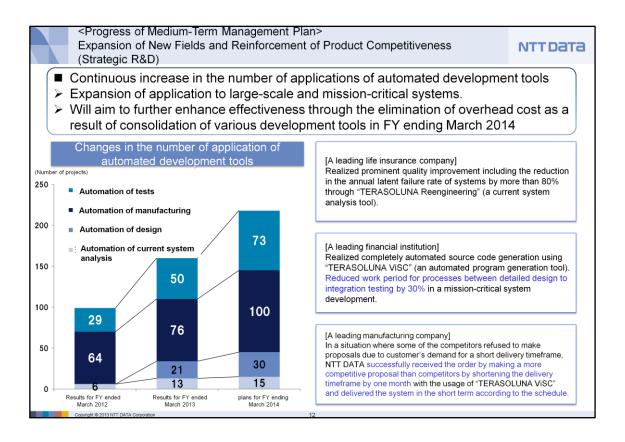
We believe that incorporating this kind of cutting-edge technology to our services ahead of others is meaningful in establishing relations with our customers, which can potentially pave a way for new markets for us in the future.

Now, I would like to talk about the development of social infrastructures overseas.

As a developer of numerous infrastructure systems in Japan, we customized and developed a trade processing/customs clearance systems named NACCS for Vietnam.

In addition, around three Southeast Asian countries have decided to introduce our air navigation design system named PANADES and projects have been under way. These are some of actual achievements in the previous fiscal year.

We are aiming to realize growth exceeding market growth by continuing to advance this Remarketing initiative in FY2013.



Next, I would like to move on to strategic R&D, another big pillar of the Medium-Term Management Plan.

There are two topics I would like to cover related to this.

The first one is innovation of software manufacturing technologies.

There are processes including the definition of requirements, design, manufacturing and testing during the stages spanning from the development of software to its operations. We have been working on attempts to automate each of these processes as much as possible.

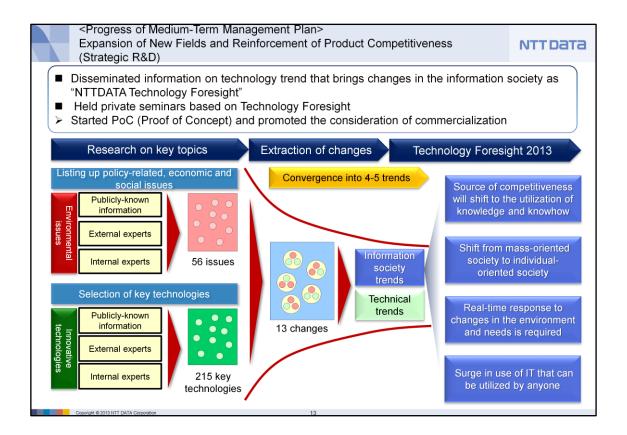
Although these tools are currently in operation as individual tools, we have been having discussions in order to consolidate these automation tools into one tool and enable more advanced automation as a plan for the current fiscal year.

As an example, a leading life insurance company, which is our customer, has an enormous number of programs. Therefore, it is extremely difficult to realize visualization of the whole system. However, since we provided a service using a current system analysis automation tool TERASOLUNA Reengineering, an extraordinary effect has been realized.

Meanwhile, at a leading financial institution customer, the introduction of TERASOLUNA ViSC, a fully-automated program generation tool, contributed to a 30% reduction in work period.

A similar tool has been utilized at a leading manufacturing company. Despite an extremely tight deadline, we successfully received the order for a project by proposing the shortening of work period through automation, beating proposals from the competitors. We have already completed the project without any issue.

We are planning to further refine our software manufacturing technologies in FY2013.



I would like to talk about another episode related to strategic R&D.

We issued "NTT DATA Technology Foresight 2013" in order to systemically summarize the trend of new technologies and provide the information to customers.

For Technology Foresight, we organized 56 issues identified in the society and 215 technologies behind such issues as social trends and technologies to bring changes to the world while obtaining comments from external experts and disseminated the information as four social forecasts and information society trends for the near future and five technological trends to underpin such social forecasts.

Here, I would like to introduce the four information society trends as an example.

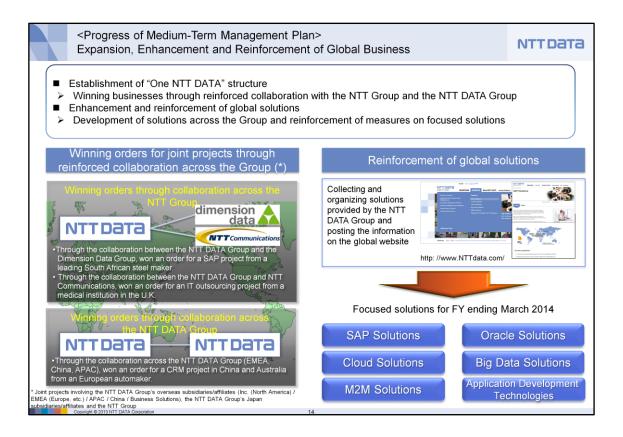
An example of the first item "Source of competitiveness will shift to the utilization of knowledge and knowhow" is a forecast of outbreak of infectious diseases and large-scale crimes, etc. conducted by the US Department of Defense. By skillfully combining various data such as tweet data, surveillance camera, Web search queries, etc., or through the accumulation of knowledge and knowhow, such forecasts of the near future can be realized.

An example of the second item "Shift from mass-oriented society to individual-oriented society" is the provision of tailored shoes using 3D modeling and 3D printing technologies. This social forecast predicts that measures toward diversification will be accelerated through the use of technologies.

An example of the third item "Real-time response to changes in the environment and needs is required" is NTT DATA's bridge surveillance system introduced to Tokyo Gate Bridge newly completed in 2012. This system provides analysis based on an enormous amount of real-time data of strains, etc. accumulated in around 50 sensors. As shown in this example, real-time monitoring of the safety of bridges, etc. became possible with the use of big data.

An example of the fourth item "Surge in use of IT that can be utilized by anyone" is a service to realize fun sightseeing experiences for tourists. In this particular sightseeing spot, information of various shops and historical facilities is displayed on smartphone when tourists walk around the town and swipe their smartphones over designated devices.

As just explained, we believe that we will be able to powerfully support customers in thinking about new service and business models by disseminating information on these kinds of social forecasts and underlying advanced technologies through private seminars and so on.



Next, I would like to talk about the global business.

We established One NTT DATA structure around the world in FY2012.

As global strategies, we have three strategies.

The first one is setting up Global Accounts and supporting global strategies of customers through collaboration across the regions. The second one is setting up common offering to focus on across the NTT DATA Group as Global Offering and sharing such information globally. The third one is developing or acquiring human resources to provide offerings as Global Talents.

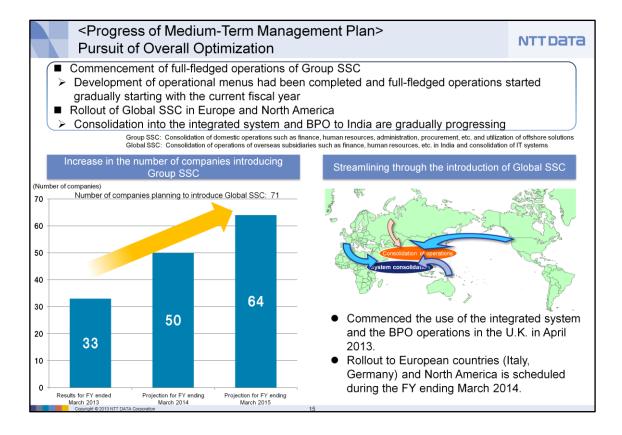
Collaboration across the NTT Group can be listed as an achievement in the previous fiscal year. For example, as a result of the collaboration between Dimension Data and NTT Communications, we won an order for a SAP project of mission critical system from a South African steel maker.

There has been another example which is an order receipt for an IT outsourcing project from a medical institution in the U.K. which was won through collaboration with NTT Communications.

Furthermore, collaboration within the NTT DATA Group has also progressed.

A leading European automaker's CRM system project in China emerged in line with the expansion of the customer's business in China. NTT DATA's Australian team had knowhow for this project and we managed to win the order through the collaboration among NTT DATA EMEA, NTT DATA APAC and NTT China.

We will be rolling out our strategies such as Global Accounts, Global Offering and Global Talents by continuing to reinforce these kinds of collaborations.



Lastly, I would like to explain about the pursuit of overall optimization.

As the amount of administrative expenses has been large with approximately 110.0 billion yen for FY2011, we are aiming to reduce it by 10% by FY2015.

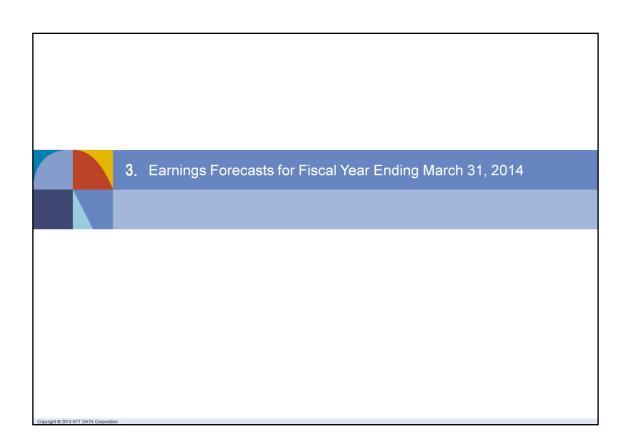
One of the big measures is the utilization of shared service centers (SSC) for back office operations.

Domestic operations such as finance, human resources, administration, procurement, etc. for 33 Group companies have been consolidated and partially outsourced to offshore locations in China.

By the end of FY2014, the number of target companies is scheduled to increase to 64.

Meanwhile, with regard to overseas operations such as finance, human resources, etc., BPO to India commenced in April 2013 for the U.K. and is schedule to be rolled out by March 2014 for Italy and Germany.

Through these measures to improve efficiency, I believe that our global management system will be further enhanced in FY2013.



Lastly, I would like to talk about the outlook of earnings for the current fiscal year.

New Orders Receive	ed			NTTData
P&F: Expected to decrease due to a fiscal year, although new orders in E-IT: Expected to increase mainly rei S&T: Expected to remain virtually un GB: Expected to increase on the bac currency fluctuations, etc.	the public sector are likely flecting new orders to be re changed from the previous	y to expand. eceived and the expansions s fiscal year.	n of the scope of exis	sting projects.
	FY ended 2013 / 3 Full-year Results	FY ending 2014 / 3 Full-year Forecasts	YoY	(Billions of yen)
Public & Financial IT Services (P&F)	645.7	631.0	- 14.7 - 2.3%	>
Enterprise IT Services(EIT)	279.0	285.0	+ 5.9 + 2.1%	
Solutions & Technologies(S&T)	35.8	36.0	+ 0.1 + 0.3%	⇒
Global Business (GB)	234.4	266.0	+ 31.5 + 13.5%	
Consolidated values	1,197.1	1,220.0	+ 22.8 + 1.9%	
(*) Consolidated values include "Other/Eliminatio	n," which means that the such values	·	of each segment.	

Firstly, we expect new orders received will increase by 22.8 billion yen year-on-year on a consolidated basis.

A decline in the P&F segment is a decrease as a reaction to the completion of large-scale projects.

Although orders for large-scale system upgrade projects in the public sector are expected in the pipeline, we assume that they will not be enough to cover the decline in full.

We forecast that order receipts in the E-IT segment will increase year-on-year. As to the S&T segment, although there has been solid demand for network and cloud-computing solutions, etc., we anticipate that new orders received will remain substantially flat from the previous fiscal year as far as direct order receipts in the S&T segment is concerned.

While a significant increase is expected in the GB segment on a year-on-year basis, the impact of the weaker yen against foreign currencies has been taken into consideration in light of the recent trend in the exchange rate.

Net Sales				иттрата
P&F: Despite a decrease in sales fro from the previous fiscal year due t E-IT: Expected to increase due main S&T: Expected to increase primarily of the existing subsidiaries. GB: Expected to increase on the bac fluctuations, etc.	o an increase in sales fron ly to the expansion of scal driven by the growth in sal	n other projects. e on a non-consolidated b les on a non-consolidated	asis. basis and the expan	sion of scale
	FY ended 2013 / 3 Full-year Results	FY ending 2014 / 3 Full-year Forecasts	YoY	(Billions of yen)
Public & Financial IT Services (P&F)	728.8	730.0	+ 1.1 + 0.2%	
Enterprise IT Services(EIT)	301.1	304.0	+ 2.8 + 1.0%	
Solutions & Technologies(S&T)	167.0	175.0	+ 7.9 + 4 .7%	
Global Business (GB)	244.9	270.0	+ 25.0 + 10.2%	
Consolidated values	1,301.9	1,330.0	+ 28.0 + 2.2%	
(*)Figures by segment include inter-company tran (*)Consolidated values include "Other/Elimination Copyright © 2013 NTT DATA Corporation		does not correspond to the sum total	of each segment.	

Next, I would like to comment on net sales. Net sales are expected to increase in all business segments, by 28.0 billion yen year-on-year on a consolidated basis.

Although there are elements of a reactionary decline in the P&F and E-IT segments, an increase in sales from new projects is projected to more than offset the decline.

As in the case of new orders received, a significant surge in sales is anticipated for the GB segment owing to the effect of organic growths and the cheaper yen against foreign currencies.

Operating Income **NTT DATA** P&F: Despite a decrease in sales from existing large-scale systems, operating income are expected to increase due to an increase in sales from other projects and the reduction of cost, etc. E-IT. Expected to increase due mainly to the reduction of cost at existing subsidiaries in addition to the impact of the growth in sales on a non-consolidated basis. S&T: Expected to increase reflecting the impact of the growth in sales, among other factors. GB: Expected to increase due mainly to the impact of the growth in sales of the existing subsidiaries. (Billions of yen) FY ended 2013 / 3 FY ending 2014 / 3 YoY Full-year Results Full-year Forecasts **Public & Financial IT Services** + 2.4 64.5 67.0 (P&F) + 3.8% + 0.7 Enterprise IT Services(EIT) 13.2 14.0 + 5.3% + 0.9Solutions & Technologies (S&T) 7.0 8.0 + 14.2% (0.9)0.0 + 0.9 Global Business (GB) [+2.0] [7.9] [10.0] + 4.3 Consolidated values 85.6 90.0 + 5.0%

Now, I would like to comment on operating income.

Operating income is expected to increase by 4.3 billion yen year-on-year on a consolidated basis.

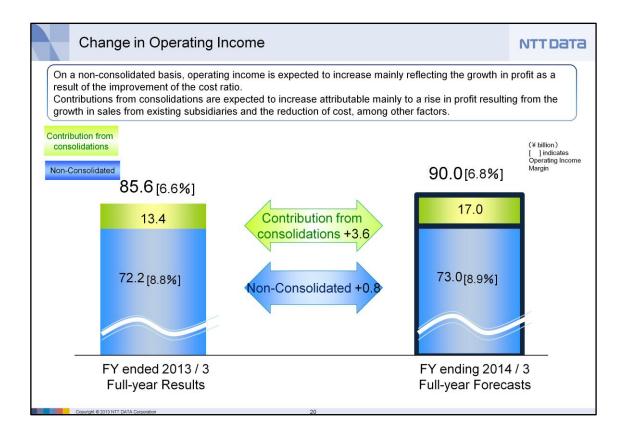
(*) Figures by segment include inter-company transactions and allocated expenses of the entire company.
(*) Figures in the bracket under "Global Business Segment" represent operating income after reversal of amortization of goodwill.
(*) Consolidated values include "Other/Elimination," which means that the such values does not correspond to the sum total of each segment.

Profits are expected to grow in all business segments on the back of an increase in sales and improved cost of sales due to a decline in depreciation and amortization, etc.

In particular, we are aiming to deliver operating income after amortization of goodwill in the GB segment for the current fiscal year.

Meanwhile, the impact of the depreciation of the yen against foreign currencies on operating income is anticipated to be immaterial.

This is because not only sales but also expenses will be affected by foreign exchange fluctuations as amortization of goodwill in the GB segment are also in dollar or euro terms.



This slide illustrates operating income on consolidated and non-consolidated bases. Even on a non-consolidated basis, profits are expected to exceed the previous fiscal year.

With respect to subsidiaries, in particular, we will aim to improve profitability by reducing the number of unprofitable projects incurred during the previous fiscal year as much as possible.

Meanwhile, operating margin is also expected to improve both on consolidated and non-consolidated bases.

P&F, E-IT and S&T: Expected GB: Expected to increase due restructuring of the Group	mainly to a decrease	e in expenses for the	consolidation and	d
	FY ended 2013 / 3 Full-year Results	FY ending 2014 / 3 Full-year Forecasts	YoY	(Billions of yen
Public & Financial IT Services (P&F)	63.7	67.0	+ 3.2 + 5.0%	
Enterprise IT Services(EIT)	12.5	14.0	+ 1.4 + 11.9%	
Solutions & Technologies(S&T)	5.1	6.5	+ 1.3 + 26.7%	
Global Business (GB)	(4.8)	(3.0)	+ 1.8 -	
Consolidated values	77.0	80.0	+ 2.9 + 3.9%	

Segment profit is also anticipated to increase in all business segments on a consolidated basis.

In addition to an increase in operating income, extraordinary loss related to the consolidation and restructuring is projected to decline in the GB segment.

		FY ended 2013 / 3 Full-year Results	FY ending 2014 / 3 Full-year Forecasts	(Billions of YoY	yen [except EPS and
New Orders Received		1,197.1	1,220.0	+ 22.8 + 1.9%	
Net Sales		1,301.9	1,330.0	+ 28.0 + 2.2%	
Operating Income		85.6	90.0	+ 4.3 + 5.0%	
	Operating Income Margin	6.6%	6.8%	+ 0.2P	
Segment (*1) Profit		77.0	80.0	+ 2.9 + 3.9%	
Net Income		43.5	45.0	+ 1.4 + 3.4%	
EPS(yen) (*2)		15,514	16,043	+ 528 + 3.4%	

Lastly, I would like to wrap up the earnings forecasts for the current fiscal year.

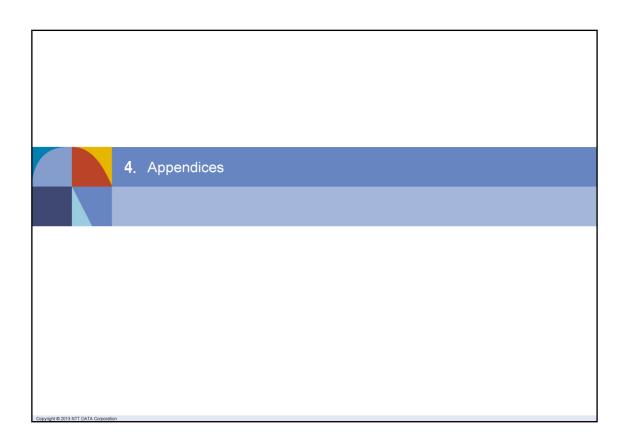
With respect to EPS, which we aim to improve to 20,000 yen as stated in the Medium-Term Management Plan, the level exceeding 16,000 yen is anticipated to be achieved within the current fiscal year.

As announced in a news release today, NTT DATA has determined to split one share into 100 shares and set 100 share as a trading unit as of October 1, 2013 pursuant to listing rules of the stock exchange. Please note that EPS described on this slide is calculated based on the number of shares prior to the stock split

While paying close attention to changes in operating environment such as overseas economic conditions, foreign exchange trend, etc., we are determined to make a concerted effort as One NTT DATA toward the achievement of earnings targets.

This concludes my presentation.

Thank you very much.



Overview of Consolidated Earnings and New Orders Received for the FY Ended March 31, 2013



(Billions of yen [except Cash Dividends per Share and %]

		FY ended 2013/3 4th, Quarter	YoY	FY ended 2012/3	FY ended 2013/3	FY ending 2014/3	Yo	
		Results (JanMar.)	(%)	Full-Year Results(1)	Full-Year Results(2)	Full-Year Forecasts(3)	(2)-(1)/(1)	(3)-(2)/(2)
New Or	ders Received	278.3	+11.1	1,098.4	1,197.1	1,220.0	9.0	+1.9
Orders	on Hand	'		1,131.9	1,140.2	1,128.0	0.7	-1.1
Net Sal	es	390.0	+7.6	1,251.1	1.301.9	1,330.0	4.1	+2.2
Cost of	Sales	290.3	+7.4	941.8	980.5	1,000.0	4.1	+2.0
Gross F	Profit	99.7	+8.3	309.2	321.4	330.0	3.9	+2.7
SG&A E	Expenses	62.8	-0.2	228.8	235.7	240.0	3.0	+1.8
	Selling Expenses	29.2	-2.3	105.6	108.0	110.0	2.3	+1.8
	R&D Expenses	3.0	-32.8	13.5	12.1	13.0	-10.4	+7.4
	Other Administrative	30.5	+7.2	109.6	115.5	117.0	5.3	+1.3
Operati	ng Income	36.8	+26.8	80.4	85.6	90.0	6.6	+5.0
	Operating Income Margin	9.4	+1.4	6.4	6.6	6.8	0.2	+0.2
Ordinar	y Income	37.0	+30.5	75.5	81.8	82.0	8.3	+0.2
Special	Gains and Losses	-2.1	+38.2	-3.7	-4.8	-2.0	-30.9	+58.8
Income Taxes	before Income	34.9	+40.0	71.8	77.0	80.0	7.1	+3.9
Income	Taxes and Others	13.4	+23.7	41.4	33.5	35.0	-19.1	+4.5
Net Inco	ome	21.4	+52.6	30.4	43.5	45.0	42.9	+3.4
Capital	Expenditures	39.1	+1.5	133.9	122.1	148.0	-0.9	+21.2
on Dispos	on and Amortisation/Loss al of Property and t and Intangibles	41.7	-6.6	159.7	153.8	150.0	-0.4	-2.5
Cash Di	ividends per Share			6,000	6,000	6,000		

⁽Let)
Note1: Income Taxes and Others include Income. Residential and Enterprise Taxes, Adjustment to Income Taxes and Minority Interests.
Note2: Forecasted dividend per share for FY ending March 2014 is 6,000 in a real term. With the proposed stock split and the adoption of the unit share system as of October 1, 2013, interim dividend and year-end dividend are forecasted to be 3,000 yen per share and 30 yen per share (3,000 yen per 100 shares), respectively.

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Consolidated Net Sales by Customer Sector and Service (to Customers Outside the NTT DATA Group)

NTTData

(Billions of yen)

	FY ended 2013/3 4th. Quarter Results (JanMar.)
Public & Financial IT Services	217.1
Enterprise IT Services	89.3
Solutions & Technologies	17.4
Global Business	65.2

FY ended 2012/3	FY ended 2013/3	FY ending 2014/3
Full-Year Results	Full-Year Results	Full-Year Forecasts
712.8	712.7	714.0
269.9	293.3	294.0
59.2	62.5	65.0
208.1	231.3	255.0

Note: Results for FY ended March 2012 have been rearranged to reflect the changes in reportable segments.

Consolidated New Orders Received by Customer Sector (to Japanese Customers Outside the NTT DATA Group) and Order on Hand

NTT Data

(Billions of yen)

		FY ended 2012/3 Full-Year Results	FY ended2013/3 Full-Year Results	FY ending 2014/3 Full-Year Forecasts
Public & Fi	nancial IT Services			
(Main item)	Central Government and Related Agencies, Overseas Public Institutions, etc.	134.4	114.5	200.0
	Local Government and Community-based Business	76.9	107.6	105.0
	Healthcare	21.4	16.7	16.0
	Banks	146.7	196.3	137.0
	Cooperative Financial Institutions	76.1	86.4	63.0
	Insurance, Security and Credit Corporations	100.7	101.8	96.0
	Settlement Services	20.6	19.3	13.0
Enterprise	IT Services	<u>.</u>		
(Main item)	Communication, Broadcasting and Utility Industry	128.0	131.7	133.0
	Manufacturing Industry	86.1	89.6	93.0
	Retail, Logistics and Other Service Industry	38.4	40.0	41.0
Solutions 8	Technologies		'	
(Main item)	Network Services	1.0	2.0	1.0
	Data Center Services	20.3	17.2	16.0
Orders on	Hand	1,131.9	1,140.2	1,128.0
	Public & Financial IT Services	957.7	971.0	950.0
(Main item)	Enterprise IT Services	33.8	26.3	23.0
	Solutions & Technologies	5.1	4.4	6.0
	Global Business	135.0	138.1	149.0

Note1:Net Sales and New Orders Received of Solutions & Technologies does not include orders taken via other segments. Note2:Enterprise IT Services: Renamed from Global IT Services in April 2012.

Note3:Results for FY ended March 2012 have been rearranged to reflect the changes in reportable segments.

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$Consolidated \ \ Net \ Sales \ \ by \ \ Customer \ \ Sector \ \ (to \ Japanese \ Customers \ Outside \ the \ NTT \ DATA \ Group) \\ and \ \ Service$



(Billions of yen)

		FY ended 2012/3 Full-Year Results	FY ended2013/3 Full-Year Results	FY ending 2014/3 Full-Year Forecasts
Public & Fir	ancial IT Services	'	'	
(Main item)	Central Government and Related Agencies, Overseas Public Institutions, etc.	132.2	139.7	142.
	Local Government and Community-based Business	73.6	89.5	102.
	Healthcare	26.3	19.6	18.
	Banks	213.3	183.7	163.
	Cooperative Financial Institutions	93.6	91.7	100.
	Insurance, Security and Credit Corporations	95.5	106.4	104.
	Settlement Services	74.1	78.4	85.
Enterprise I	T Services			
(Main item)	Communication, Broadcasting and Utility Industry	126.4	138.1	138.
	Manufacturing Industry	80.2	94.8	96.
	Retail, Logistics and Other Service Industry	43.5	44.2	45.
Solutions &	Technologies			
(Main item)	Network Services	20.3	21.6	19.
	Data Center Services	29.6	29.0	32.
Integrated IT Solution		438.1	436.1	420.
System & Software Development		345.4	351.0	379.
Consulting & Support		419.1	463.1	473.
Others		48.4	51.6	58.
Net Sales by Products and Services Total		1,251.1	1,301.9	1,330.

Note1: Net Sales and New Orders Received of Solutions & Technologies does not include orders taken via other segments.

Note2: Enterprise IT Services: Renamed from Global IT Services in April 2012.

Note3: Results for FY ended March 2012 have been rearranged to reflect the changes in reportable segments.

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Non-Consolidated Earnings and New Orders Received

NTT Data
(Billions of yen)

		FY ended 2012/3	FY ended2013/3	FY ending 2014/3
		Full-Year Results	Full-Year Results	Full-Year Forecasts
New Orders Received		655.4	700.8	690.0
Orders on Hand		942.8	915.3	880.0
Net Sales		812.0	818.0	820.
Cost of Sales		624.6	627.0	628.
Gross Profit		187.3	191.0	192.
SG&A Expenses		120.0	118.7	119.
	Selling Expenses	54.9	54.0	55.
	R&D Expenses	11.7	10.9	11.
	Other Administrative Expenses	53.4	53.7	53.
Operating Income		67.3	72.2	73.
	Operating Income Margin	8.3	8.8	8
Ordinary Income		65.4	73.4	76
Special Gains and Losses		-11.1	-1.2	
Income before Income Taxes		54.2	72.1	76
Income Taxes and Others		28.8	26.4	26
Net Income		25.3	45.6	50
Capital Expenditures		135.2	107.2	139.
Depreciation and Amortisation/Loss on Disposal of Property and Equipment and Intangibles		132.6	132.1	127

Note: Income Taxes and Others include Income, Residential and Enterprise Taxes, Adjustment to Income Taxes.

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Non-Consolidated Earnings, New Orders Received by Segment and Others



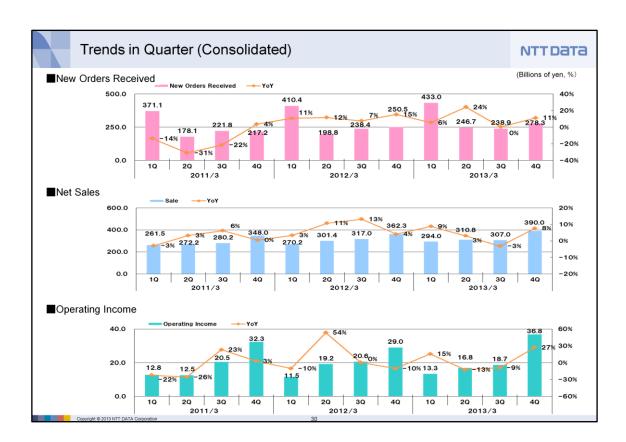
(Billions of yen)

			FY ended 2012/3 Full-Year Results	FY ended2013/3 Full-Year Results	FY ending 2014/3 Full-Year Forecasts
Net Sales (to Customers Outside the NTT DATA Group)		Outside the NTT DATA Group)	812.0	818.0	820.0
		Public & Financial IT Services	593.9	577.5	571.0
	Anto Norma	Enterprise IT Services	172.4	192.4	196.0
(IV	Main item)	Solutions & Technologies	46.7	48.9	53.0
		Global Business	0.0	0.0	0.0
New Orde	ers Receive	d	655.4	700.8	690.0
		Public & Financial IT Services	460.4	493.8	477.0
		Enterprise IT Services	169.9	180.5	189.0
(IV	Main item)	Solutions & Technologies	24.9	26.2	24.0
		Global Business	0.0	0.0	0.0
Orders on Hand			942.8	915.3	880.0
		Public & Financial IT Services	919.3	897.2	865.0
	4-1-14	Enterprise IT Services	18.7	12.5	11.0
(IV	Main item)	Solutions & Technologies	4.7	5.2	4.0
	ľ	Global Business	0.0	0.0	0.0

Note 1: Net Sales and New Orders Received of Solutions & Technologies does not include orders taken via other segments.

Note2: Enterprise IT Services: Renamed from Global IT Services in April 2012.

Note3: Results for FY ended March 2012 have been rearranged to reflect the changes in reportable segments.



Recent Business Climate and Our Business Outlook (1/2)

NTT DATA

- •Will pay close attention to the impact of the political power shift on the IT budget policy amid the suppressed trend of overall government spending.
- IT spending by financial institutions is expected to increase in the new fields such as cloudcomputing, etc. on the back of the trend of economic rebound.

Government

- •Close attention must be paid to the impact of the political power shift on the IT budget policy amid the suppressed trend of overall government spending.

 •Bills related to the My Number System were approved in the Cabinet in March 2013. Movements toward the actual
- implementation are expected to get into full swing going forward.

Local Government based Business

- Amid overall belt-tightening, cost-cutting demand is increasingly for bidding, etc. while there are moves toward use of shares system as a way to reduce IT outlay.
- Interest has been growing in safety and security area, especially disaster prevention systems and smart community area.

Healthcare

- Close attention must be paid to the progress of the discussions by the government with regard to growth strategies and
- •IT spending on regional medical cooperation is expected to remain strong for the time being on the back of the results of the regional healthcare revitalization plan and the experimental projects by respective ministries

Major Banks

Public & Financial IT Services

- •Close attention must be paid to trends in IT spending as we can expect to increase mainly in the fields such as BPO and cloud-computing spending as part of business continuity planning (BCP) despite a possible reduction in IT spending.

 •A certain level of needs are anticipated for the fields in which streamlining of the existing operations and the effects of cost reduction can be expected.
- reduction can be expected.

Regional Banks

•Despite signs of a recovery from a stagnant state in the overall category, cost-cutting demands remain strong, along with ongoing trend toward shared system use and outsourcing.

Demand is likely to increase for shared systems for strategic purposes (customer information management, etc.) to differentiate

Cooperative Financial

- themselves from competitors. ·Amid severe operating environment affecting corporate earnings, outlook is stable for IT spending even if not
- full-blown growth. Minimum necessary spending to meet legal requirement is seen.

Insurance, Security and Credit Corporations, etc.

·[Insurance:] Although the current IT spending is sluggish across the industry, we expect that IT spending related to new channels, new products,

*Instantice, Patriough the Cutterful Spending is studyed across the industry, we expect that it spending related to new transfers, new products, streamlining of administrative works, etc. will increase.

*Isecurities]: While the business performance for the FY ending March 2013 is expected to be profitable on the back of strong stock market and the weaker yen, only the minimum level of investments such as investments for legal purposes is expected in the immediate future.

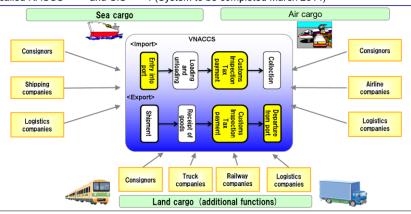
Icredit, Isecarch for new businesses after the Money Lending Business Act continues. Focuses are placed on multi-functional electronic terminals, reinforcement of franchised outlets, points, etc.

Recent Business Climate and Our Business Outlook (2/2) **NTT DATA** Despite promising business sentiment among some companies, it is unclear if such sentiment will lead to an expansion of the domestic IT spending as it has not resulted in an increase in overall capital expenditure yet. Enterprise IT Services In the telecom industry, while IT spending has remained strong for communication equipment upgrades and new Broadcasting and service development, the market competition has further intensified and cost-cutting demand has been increasing. Utility Industry • In spite of signs of earnings improvement mainly among export-oriented companies, strong demand persists for the curtailment of IT Manufacturing Industry ·Amid increasing globalization of Japanese companies, there have been increasing demands for global delivery Strong demands have remained for IT spending aimed at boosting sales through new marketing methods such as sales promotion activities connecting the Internet and brick-and-mortar stores, Retail, Logistics and Other Service Reflecting strong appetite of overseas business expansion (especially in the APAC region) by Japanese companies, demands for Industry overseas IT spending have emerged. Solutions & Technologies From a perspective of BCP, demand for reliable network and data centers remains strong. Demand for financial institutions remains steady. Demand for corporate customers is on an upward trend in areas including cloud-computing technology, Network Increased needs are expected in association with redundant systems from the BCP perspective, virtualization related to advanced network environment and introduction of Open Flow technologies and M2M. In addition, investment in wireless LAN for smart devices is likely to increase From a BCP perspective, we have continued to receive inquiries from customers about setting up data centers and BCP offices with quake-resistant or Data Center seismically isolated structure, in-house power generators, and a fault recovery environment. In addition, demand remains strong for energy-saving services resulting from the power shortage issue as well as global data centers and related support services in line with the globalization of business operations by our customers. Services Recovery of IT spending in the U.S. economy has been shown on the back of strong earnings primarily in the manufacturing industry. Meanwhile, although the "fiscal cliff" crisis has been avoided, close attention must be paid to the future trend as sequester spending cuts NA have become inevitable for the U.S. federal government. Global The economic recovery has been delayed although the European financial crisis tranguilized at least. People remain cautious about IT **EMEA** spending as shown in continuing IT cost-cuts through the nailing down of vendors in the public and financial sector as well as the manufacturing industry. Business Although the economic growth in China has slowed down, further improvement in IT spending is expected as a result of measures taken China by the Chinese government to stimulate the economy. Meanwhile, we will keep a close watch on how the policy against Japan by the new Chinese government will move in the future following the National People's Congress held in March. The region boasts of the most rapid economic growth rate with the most prominent advance by Japanese companies. There will be APAC opportunities for social infrastructure development in line with the economic growth state of each country and IT services including sales and leasing of hardware

Entrustment of the Development of Trade Processing/Customs System in

NTT DATA

NTT DATA has been entrusted by the Vietnamese government with the development of a trade processing/customs system (VNACCS/VCIS) based on the Japanese trade processing and customs clearance system called NACCS^(Note1) and CIS^(Note2). (System to be completed March 2014)



Characteristics

Through the utilization of functions of NACCS and CIS administrative procedures in Japan, we realized streamlining of administrative procedures related to trade processing/customs clearance such as declaration for importing and exporting, procedures at entering into and departing from the port, etc.

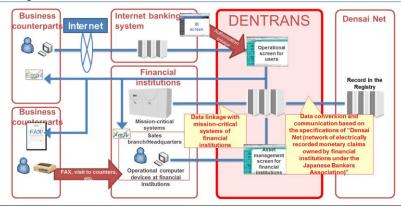
(Note 1) NACCS: Nippon Automated Cargo and Port Consolidated System

Online application system jointly used by public and private sectors to process administrative procedures such as import/export declarations, processing for arriving/departing ships and aircraft, etc. as well as import/export related procedures undertaken by the private sector (Note 2) CIS: Customs Intelligence Database System Integrated information system for customs clearance with accumulated data on import/export customs records and importer/exporter information

Launch of "DENTRANS"—ASP Service Pertaining to Electronically Recorded Monetary Claims for Financial Institutions

NTT Data

Targeting companies wishing to use electronically recorded monetary claims, launch the provision of "DENTRANS," an ASP service pertaining to electronically recorded monetary claims for financial institutions that enables electronically recorded monetary claim transactions using a wide range of methods including the Internet, FAX, counters of financial institutions, etc.



Key features and advantages

- •Provision of functions to meet the needs of user companies and financial institutions (functions related to various transactions including requests of accrual records, assignment records, etc. of electrically recorded monetary claims provided by the Densai Net)
- •Significantly reducing system expenditure by individual financial institutions through the ASP-style service
- •Equipped with a highly reliable system configuration and security system based on the knowhow of system implementation for financial institutions

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Launch of Tweet Data Provision

NTT DATA

At the end of December 2012, launched a service to acquire and accumulate all Japanese-language tweet data and all tweet data in Japan and provide such highly-accurate and value-added data to tool venders and user companies.

Reflecting massive response from various industries including the adoption of the service by NHK's TV program "NEWS WEB," currently expanding the service provision.

Key service features

- Acquired reselling rights of tweet data from the US Twitter in September 2012. It is possible to provide large-volume tweet data free from the restriction of public API.
- It is possible to not only analyze topics within tweet data but also conduct advanced analysis by adding NTT DATA's original information to tweet data.

♦ Status of sales and service introduction since the launch of the service

- During three months through the end of FY2012, more than ten contract were concluded with customers in the advertising, logistics and financial services industries. A high level of interest has been shown by various companies.
- For NHK's TV program "NEWS WEB," we provide key topics of the day through high-speed processing and analysis of all Japanese-language tweet data for the day using this service.
- Initiatives have started to realize more advanced analysis by adding data analysis through this service in addition to the data analysis by user companies, with the provision of technical support services by NTT DATA.

User companies

Engagement

Analytics

Individual development/services

Social CRM tool providers, etc.

- Social media analysis tool providers
 Social media monitoring tool providers, etc.
 - is tool compar ers elso compar compar
- System development companies
 Promotion design companies
 Consulting companies, etc.

Service provision partners

NTT Data Data Reseller

Firehose (API)

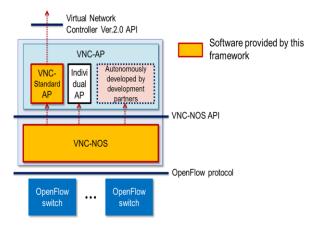
All Japaneselanguage tweet data and all tweet data in Japan

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Provision of "OpenFlow" Framework Using Software-based Flexible Network Control Technology

NTT Data

Started the sales of "Virtual Network Controller Ver.2.0" that support easy implementation of "OpenFlow(*1)," a software-based network control technology.



Key features of the product

- Users can build and control virtual networks.
- It is possible to develop OpenFlow controller to realize optimal network implementation in accordance with customer needs

Future development

- Promotion of SDN(*2) rollout to data center network, campus network, business site network, etc.
- Will aim to revitalize market for the SND business leveraging a wide range of values including operational cost reduction and improvement of security and usability for users.
- Based on the SDN business including the sales of this product, will aim to achieve annual sales of 1.0 billion yen in FY2013.
- (*1): A software interface standard to control network being standardized by NPO "Open Networking Foundation (ONF)"
- (*2): A concept to control network functions and configurations using software

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Reinforcement and Enhancement of SAP Business

NTT DATA

- •Reinforcement of business expansion through the unification of the brand name of companies that provide SAP solutions, etc. as "NTT DATA Business Solutions"
- Annual sales from SAP-related businesses across the NTT DATA Group have exceeded 1.0 billion \$.

Measures taken during FY Ended March 2013

- < November 2012>
- With a focus on the APAC region, unified the names of companies that provide SAP solutions, etc. as "NTT DATA Business Solutions" and started business operations under the new trade name.

< December 2012:

- Concluded an agreement to acquire 100% shares issued and outstanding of Innogence Limited, which has strength in the SAP BI business in Australia.
- Acquired 95% or more of itelligence's outstanding shares through the public tender offer, with a plan to make it as a wholly-owned subsidiary.

<January 2013>

· itelligence acquired Software A.G.'s SAP business in North America.

<March 2013>

 Annual sales from SAP-related businesses across the NTT DATA Group exceeded 1.0 billion \$. Increase in the number of customers

Annual sales from SAP-related businesses have exceeded 1.0 billion \$.

Will expand overseas sales with a focus on solution businesses such as SAP, etc.

Expansion of solutions

Convigable @ 2012 NET DATA Corporation

