

Company Presentation for the Third Quarter of the Fiscal Year ending March 31, 2012



This English text is a translation of
the Japanese original. The Japanese
Original is authoritative.

NTT DATA CORPORATION
January 31, 2012



INDEX

1. Results for the Third Quarter of Fiscal Year Ending March 31, 2012
2. Earnings Forecasts for Fiscal Year Ending March 31, 2012, etc.
3. Appendices






Cautionary Statement Regarding Forward-looking Statements

- ※ Forecast figures in this document are based on current economic and market conditions. As changes in the global economy and information services market are possible, NTT DATA Group cannot guarantee their accuracy.
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1. Results for the Third Quarter of Fiscal Year Ending March 31, 2012

Highlights of Results for the 3rd Quarter of FY Ending March 31, 2012

	3Q FY Mar. 2012 3 months Results (Oct.-Dec.)	YoY		3Q FY Mar. 2012 9 months Results (Apr.-Dec.)	YoY	As % of full-year forecast
New Orders Received	238.4 billion yen	+ 16.6 billion yen (+ 7.5%)		847.8 billion yen	+ 76.5 billion yen (+ 9.9%)	84.7%
Net Sales	317.0 billion yen	+ 36.8 billion yen (+13.1%)		888.7 billion yen	+ 74.8 billion yen (+ 9.2%)	74.1%
Operating Income	20.6 billion yen	+ 0.0 billion yen (+ 0.3%)		51.3 billion yen	+ 5.4 billion yen (+ 11.8%)	64.2%
Segment Profit^(*1)	18.4 billion yen	- 1.4 billion yen (- 7.3%)		46.9 billion yen	+ 4.8 billion yen (+ 11.6%)	64.3%
Net Income	3.9 billion yen	- 6.8 billion yen (- 63.4%)		16.3 billion yen	- 6.4 billion yen (- 28.4%)	49.7% ^(*2)

*1 Segment Profit is income before income taxes.

*2 After revision of Net Income forecast. (Please refer to page11 for the revision.)

New Orders Received

■ Increased on the back of the expansion of consolidated subsidiaries in addition to the growth in large-scale G-IT orders on a non-consolidated, in spite of a decrease in non-consolidated P&F orders including existing large-scale projects for public and financial services.

	3Q FY Mar. 2012 3 months Results (Oct.-Dec.)	YoY	3Q FY Mar. 2012 9 months Results (Apr.-Dec.)	YoY
Public & Financial IT Services (P&F)	110.8 billion yen	- 23.5 billion yen (- 17.5%)	502.6 billion yen	+ 7.8 billion yen (+ 1.6%)
Global IT Services (G-IT)	120.8 billion yen	+ 39.4 billion yen (+ 48.4%)	314.3 billion yen	+ 67.8 billion yen (+ 27.5%)
Solutions & Technologies (S&T)	6.4 billion yen	+ 0.6 billion yen (+ 11.3%)	29.8 billion yen	+ 0.8 billion yen (+ 2.8%)
Total	238.4 billion yen	+ 16.6 billion yen (+ 7.5%)	847.8 billion yen	+ 76.5 billion yen (+ 9.9%)

* Data for 3rd quarter of FY ended March 31, 2011, a basis of comparison, reflects reclassification by customer business fields in some overseas subsidiaries.

■ Income grew in all companies both YTD and for the quarter, boosted mainly by consolidated subsidiary expansion in P&F and G-IT companies.

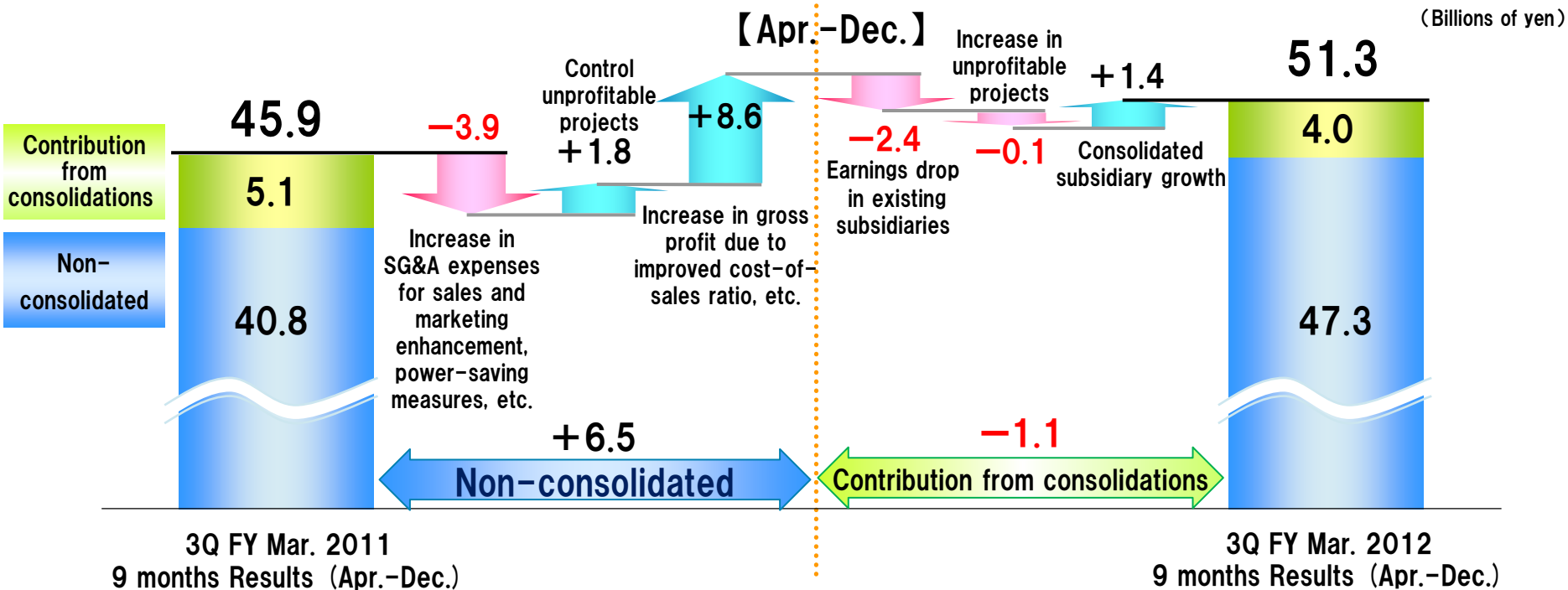
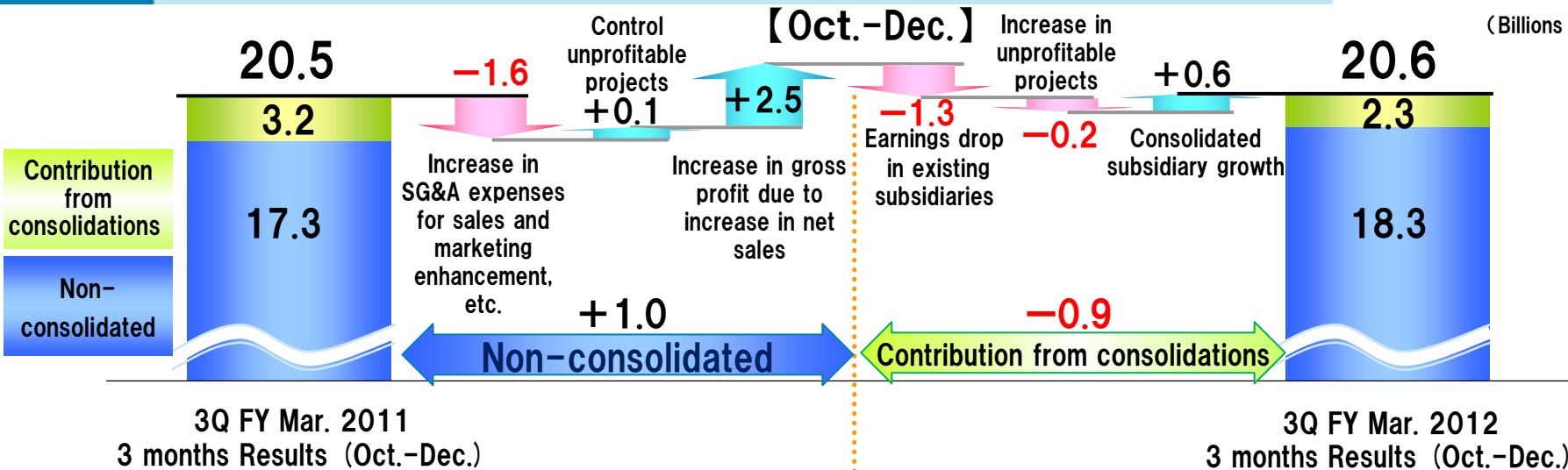
	3Q FY Mar. 2012 3 months Results (Oct.-Dec.)	YoY	3Q FY Mar. 2012 9 months Results (Apr.-Dec.)	YoY
Public & Financial IT Services (P&F)	200.8 billion yen	+ 14.6 billion yen (+ 7.9%)	561.2 billion yen	+ 23.1 billion yen (+ 4.3%)
Global IT Services (G-IT)	105.8 billion yen	+ 23.1 billion yen (+ 27.9%)	295.8 billion yen	+ 51.4 billion yen (+ 21.1%)
Solutions & Technologies (S&T)	41.8 billion yen	+ 1.8 billion yen (+ 4.6%)	120.4 billion yen	+ 0.9 billion yen (+ 0.8%)
Others/ Elimination, etc.	- 31.4 billion yen	- 2.7 billion yen (- 9.6%)	- 88.7 billion yen	- 0.7 billion yen (- 0.8%)
Total	317.0 billion yen	+ 36.8 billion yen (+ 13.1%)	888.7 billion yen	+ 74.8 billion yen (+ 9.2%)

* Per-segment data includes internal transactions.

* Data for 3rd quarter of FY ended March 31, 2011, a basis of comparison, reflects reclassification by customer business fields in some overseas subsidiaries.

Operating Income

(Billions of yen)



Segment Profit

- For the quarter: Profit decreased due to a decline in income from existing P&F subsidiaries and the impact of amortization of negative goodwill recognized by S&T for the previous fiscal year.
- Fiscal year to date (YTD) : Profit was boosted mainly owing to an increase in income from G-IT, improved cost-of-sales ratio, consolidated subsidiary expansion, etc.

	3Q FY Mar. 2012 3 months Results (Oct.-Dec.)	YoY	3Q FY Mar. 2012 9 months Results (Apr.-Dec.)	YoY
Public & Financial IT Services (P&F)	16.1 billion yen	- 2.9 billion yen (- 15.5%)	44.3 billion yen	- 1.1 billion yen (- 2.5%)
Global IT Services (G-IT)	2.5 billion yen	+ 1.9 billion yen (+ 321.6%)	4.3 billion yen	+ 6.9 billion yen (-)
Solutions & Technologies (S&T)	1.7 billion yen	- 0.7 billion yen (- 29.2%)	4.7 billion yen	- 0.8 billion yen (- 14.8%)
Others/ Elimination, etc.	- 1.9 billion yen	+ 0.2 billion yen (+ 12.9%)	- 6.5 billion yen	- 0.1 billion yen (- 2.6%)
Total	18.4 billion yen	- 1.4 billion yen (- 7.3%)	46.9 billion yen	+ 4.8 billion yen (+ 11.6%)

* Data for 3rd quarter of FY ended March 31, 2011, a basis of comparison, reflects reclassification by customer business fields in some overseas subsidiaries.

* Per-segment data includes internal transactions. Totals are income before income taxes.



2. Earnings Forecasts for Fiscal Year Ending March 31, 2012, etc.

Recent Business Climate and Our Business Outlook (1/2)

Public & Financial IT Services

- Government continues to consider measures for implementing the National ID, etc.: close attention must also be paid to trends in IT spending.
- The IT spending outlook by financial institutions remains uncertain due to concerns over the deterioration of the global economy while an increase in investment is expected in the new fields such as cloud-computing, etc.

National Government	<ul style="list-style-type: none"> • Although continued to consider measures for implementing new IT Strategic Headquarters strategies (National ID, etc.) including the announcement of policies regarding related budget, etc., these studies have not yet led to actual IT spending. • Continued reductions in government spending should further the trend toward IT budget cuts and revisions.
Local Government and Community-based Business	<ul style="list-style-type: none"> • Amid overall belt-tightening and cost-cutting demands, moves toward use of shared system are emerging as a way to reduce IT outlay. • Interest may grow in safety and security area, especially disaster prevention systems, and smart community area.
Healthcare	<ul style="list-style-type: none"> • New plans of the IT Strategic Headquarters (e.g., "My Hospital Everywhere") are still under discussion. We are watching the situation carefully. • With the delay in the submission of a bill for a new system replacing the late-elderly health care system, IT spending is likely to be delayed.
Major Banks	<ul style="list-style-type: none"> • While the quake disaster may have dampened IT spending, we expect BPO and cloud-computing spending as part of business continuity planning (BCP).
Regional Banks	<ul style="list-style-type: none"> • Recovery having stalled in the overall category, price-cutting demands to remain strong, along with ongoing trend toward shared system use and outsourcing. • Possible new opportunities in Electronically Recorded Monetary Claims Act and other legal changes.
Financial Unions	<ul style="list-style-type: none"> • With performance slide stopping, outlook is for stable IT spending even if not full-blown growth. • Minimum necessary spending to meet legal requirements is seen.
Insurance, Security and Credit Corporations, etc.	<ul style="list-style-type: none"> • Insurance: Although the current situation remains difficult, a decline in IT spending for the entire industry is likely to remain moderate. • Securities: Uncertainties will remain as lower IT spending trend continues with slumping stock market. • Credit: System spending remains depressed as Money Lending Business Act revisions impact earnings.

Recent Business Climate and Our Business Outlook (2/2)

Global IT Services

- In Japan, negative impact on domestic IT spending is feared in a wide range of industries, as companies face an uncertain earnings outlook due to high yen exchange rate.
- In global markets, while growth is expected in emerging countries, the rate of increase in IT spending for 2012 is likely to drop compared to the previous year due to concerns over the global economy such as the European debt crisis, etc.

Communication, Broadcasting and Utility Industry

- With the surge in smartphone use, IT spending is seen for communication equipment upgrades and new service development.
- IT spending is expected also for backup centers and disaster recovery, etc., influenced by the recent disasters.

Manufacturing Industry

- Strong demands for IT cost cutting continue in both new and existing projects. Interest also in Application Management Outsourcing (AMO) for legacy systems.
- Demands for global delivery support as overseas shift by Japanese companies accelerates.

Retail, Logistics and Other Service Industry

- As the economic outlook remains uncertain, domestic IT spending is stalled notably in the retail industry.
- Overseas IT spending demand is seen, however, as Japanese companies expand operations in Europe and Asia.

Global (Overseas local business)

- IT spending for 2012 is likely to decrease compared to the previous year especially in Western Europe, due to the destabilization of the European economy. In Germany, where most of IT spending is in the manufacturing industry, the current IT spending is stagnant except for the spending toward cost cutting.
- Although the market is mature, the same level of growth is expected in the U.S. as the previous year. Strong growth is forecast especially for spending in the field of cloud-computing.
- It is expected that more than half of growth in the entire IT industry will be from emerging countries. Especially in Asia, companies are investing in Indonesia and other countries with growing expansion there, raising hopes for IT spending.

Solutions & Technologies

- While there is ongoing interest in cloud and data center services from the standpoint of information and system risk distribution, customer price-cutting demands are strong.

Network

- Demand from financial institutions remains steady, but the disaster has had a dampening effect on IT spending.

Data Center Services

- From a business continuity planning (BCP) standpoint, we continue to receive inquiries about data centers with quake-resistant or seismically isolated structure, their own power system, and a fault recovery environment.
- We are building data centers outside the TEPCO and Tohoku Electric service areas (including overseas) to meet customer needs.

Forecasts of Earnings and New Orders Received for FY Ending March 2012

■ Revise Net Profit due to a tax reform.

(Billions of yen [except cash dividends per share], %)

	FY Mar. 2011 Results (1)	FY Mar. 2012 Forecasts (2)	Change (2) - (1)	Rate of change (2) - (1)
Net Sales	1,161.9	1,200.0	+38.0	+ 3.3
Operating Income	78.3	80.0	+1.6	+ 2.2
Operating Income Margin	6.7	6.7	—	—
Ordinary Income	75.7	73.0	- 2.7	- 3.7
Segment Profit ^(*)	68.4	73.0	+ 4.5	+ 6.6
Net Income () ... Initial Forecasts	37.3	(39.0) 33.0	- 4.3	- 11.6
New Orders Received	988.4	1,000.0	+11.5	+ 1.2
Cash Dividends per Share (yen)	6,000	6,000		

* Segment Profit is income before income taxes.

Major Initiatives for FY Ending March 2012 (since October 2011)

1

Participation in the large-scale demonstration test for the New Traffic Information System in Beijing City, China

- Participated in a large-scale demonstration test on the “New Traffic Information System Model Project” to be conducted by Nissan Motor Co., Ltd. in Beijing City, China from the end of January 2012. The demonstration test has been consigned by the New Energy and Industrial Technology Development Organization (NEDO).
- In charge of the implementation of a center system to distribute eco-drive support information, etc., which consists of a core part of the demonstration test.

2

Basic agreement on the implementation of a New Shared Data Center in the financial marketing domain

- With the aim of realizing the advancement of marketing in the retail banking domain, we entered a basic agreement with six banks, including Hokkaido Bank, Bank of Yokohama, Hokuetsu Bank, Hokuriku Bank, Bank of Kyoto and Nishi-Nippon City Bank, with regard to the implementation of a New Shared Data Center to support financial marketing activities (“Joint MCIF Center” (tentative)) in November 2011.

3

Launch of the “Group-ledger for IFRS”

- Launched “Group-ledger for IFRS,” a new accounting solution to realize the streamlining of consolidated earnings process, consolidated earnings disclosure in compliance with IFRS, and enhancement of the group management in December 2011.

4

Basic agreement with Korea’s LG CNS on collaboration for the data center business

- Entered a basic agreement on the collaboration with LG CNS, a data center operator which provides highly-reliable and price-competitive data center services in Korea and the provision of services using LG CNS’ data centers in order to mainly address increasing needs of Japanese companies for decentralizing their data centers for the purposes of BCP (Business Continuity Planning) and disaster countermeasures.
- Aims to provide mutual data center services and related solutions in Japan and Korea, to cultivate new customers through joint marketing activities, and to create new solutions leveraging strengths of both companies.

5

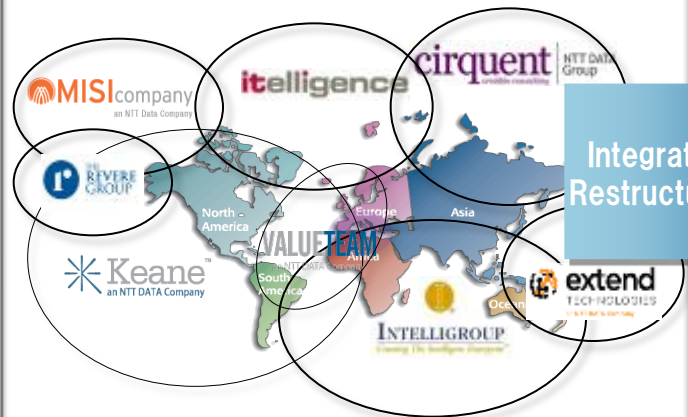
Advance of global business

- With the aim of further expanding the card and payment business in Vietnam, we acquired 40% of VietUnion Online Services Corporation in a capital tie-up venture in October 2011.
- Planning to make Accellence, a card operation processing system developer for financial institutions in Thailand, a subsidiary by acquire 51.4% of Accellence’s shares through NTT DATA Asia Pacific Pte. Ltd. at the end of January 2012.
- With the aim of further expanding its regional and international market presence, itelligence acquired the PlanOrg Industry division of the SAP partner in January 2012.

Boosting Global Governance

Eliminate regional/solutions overlap to form a unified, efficient operations structure.

Overseas Group firms: 145 firms



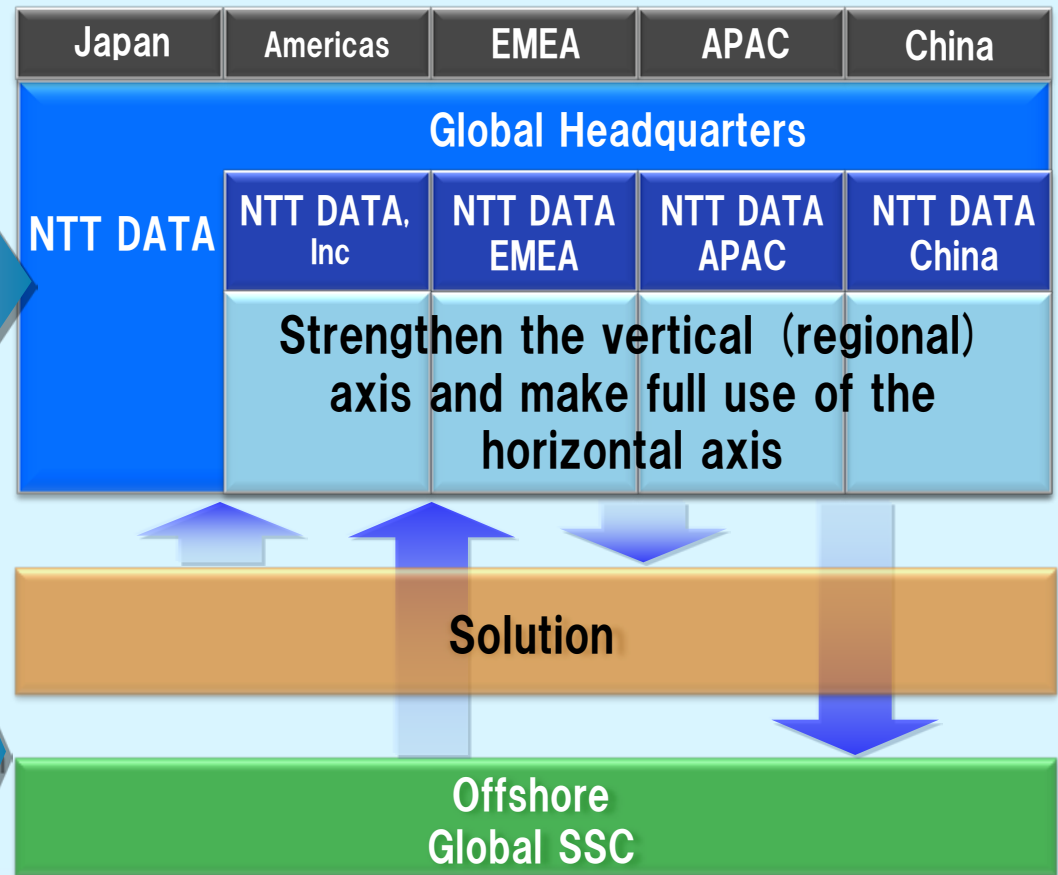
Integration
Restructuring

NTT
docomo

NTT
Communications

dimension
data

Collaboration



Integrate and restructure around five regions and solutions

Integration and Restructuring of Group Firms in Americas

In order to promote global operations, start the integration and restructuring of Group firms in Americas under the “NTT DATA brand” in January 2012.



NTT DATA

Takeover Bid (TOB) Against JBIS Holdings, Inc.

NTT DATA Corporation will launch a takeover bid (TOB) against JBIS Holdings, Inc. through the acquisition of common stocks of JBIS Holdings.

Outline of JBIS

Location	Koto-ku, Tokyo
Representative	Masana Uchiike, Representative Director, President
Business Operations	Information services, implementation of strategies and planning as well as overall management of the entire Group subsidiaries including transfer agent services, etc.
Common Stock	3,000 million yen (as of Sep. 30, 2011)
Established	Oct. 2, 2006
Subsidiaries	Japan Information Processing Service Co., Ltd. JAPAN SECURITIES AGENTS, LTD. (*)
Consolidated Earnings (FY Mar.2011)	Net Sales: 37,707 million yen Ordinary Income: 1,728 million yen

Outline of TOB

Acquisition Period	Feb.1, 2012 ~ Mar.16, 2012 (33 business days)
Acquisition Price	310 yen 28.10% premium of the closing price (242 yen) on the previous business day (Jan. 30, 2012)
Investment ratio after Acquisition	Majority - no upper limit (Acquisition is conducted when the investment ratio of NTT DATA Corporation reaches a majority.)
Settlement Date	Mar. 23, 2012
Others	Expression of consent by JBIS Holdings and encouragement for the TOB participation. Squeeze out is scheduled after TOB.

Objective

In order to realize high synergy effect and enhancement of corporate values by the integration of brands, technologies, customer trust and track records of both companies.

Expected synergies

- (1) Expansion of the solution services business by the mutual exploitation of customer bases and cross-selling
- (2) Measures toward the provision of comprehensive services for the payment and settlement system reforms anticipated in the future
- (3) Generation of new high-value added services through the integration of NTT DATA's know how on SI and system infrastructure implementation and JBIS Holdings' know how on funds/securities business
- (4) Strategic measures toward the future consolidation in the securities industry

(*) Japan Securities Agents, Ltd. was resolved to be transferred to another company at JBIS Holdings' Board of Directors' Meeting as of today.



3. Appendices

Overview of Consolidated Earnings and New Orders Received for the 3rd Quarter of FY Ending March 31, 2012

(Billions of yen / %)

	3Q FY Mar. 2012 3 months Results (Oct.-Dec.)	YoY (%)	3Q FY Mar. 2012 9 months Results (Apr.-Dec.)	YoY (%)	FY Mar. 2012 Forecasts	YoY (%)	
Net Sales	317.0	+13.1	888.7	+9.2	1,200.0	+3.3	
Cost of Sales	239.5	+13.2	671.5	+7.7	895.0	+1.4	
Gross Profit	77.5	+13.0	217.2	+14.1	305.0	+9.1	
SG&A Expenses	56.9	+18.4	165.8	+14.9	225.0	+11.8	
Selling Expenses	25.4	+16.2	75.7	+14.9	103.0	+13.0	
R&D Expenses	3.2	+29.9	8.9	+18.5	11.0	+2.4	
Other Administrative Expenses	28.1	+19.1	81.1	+14.5	111.0	+11.6	
Operating Income	20.6	+0.3	51.3	+11.8	80.0	+2.2	
Operating Income Margin	6.5	-0.8	5.8	+0.2	6.7	-	
Ordinary Income	18.4	-7.3	47.1	+9.8	73.0	-3.7	
Special Gains and Losses	-0.0	-10.6	-0.2	+70.8	-	-	
Income before Income Taxes	18.4	-7.3	46.9	+11.6	73.0	+6.6	
Income Taxes and Others	14.4	+59.0	30.5	+59.4	(34.0)	40.0	+28.4
Net Income	3.9	-63.4	16.3	-28.4	(39.0)	33.0	-11.6
New Orders Received	238.4	+7.5	847.8	+9.9	1,000.0	+1.2	
Orders on Hand			1,200.6	+1.1	1,045.0	-9.6	
Capital Expenditures	27.8	-15.1	95.3	-9.7	135.0	-2.9	
Depreciation and Amortisation/Loss on Disposal of Property and Equipment and Intangibles	39.4	+2.7	115.0	-1.1	149.0	-6.0	

Note: Income Taxes and Others include Income, Residential and Enterprise Taxes, Adjustment to Income Taxes and Minority Interests.

() ... Initial Forecasts

Consolidated Net Sales by Customer Sector and Service (to Customers Outside the NTT DATA Group)

(Unit: ¥ Billions)

		3Q FY Mar. 2011 9 months Results (Apr.-Dec.)	3Q FY Mar. 2012 9 months Results (Apr.-Dec.)	FY Mar. 2012 Forecasts
Public & Financial IT Services Company		526.3	551.5	767.0
(Main item)	Central government and related agencies, overseas public institutions, etc.	88.4	102.7	144.0
	Local Government and Community-based Business	51.4	45.5	81.0
	Healthcare	15.1	26.3	35.0
	Banks	164.2	165.6	211.0
	Financial Unions	80.1	71.1	88.0
	Insurance, Security and Credit Corporations	74.1	83.0	127.0
	Settlement Services	50.6	54.8	74.0
Global IT Services Company		240.9	292.2	374.0
(Main item)	Communication, Broadcasting and Utility Industry	78.7	91.4	107.0
	Manufacturing Industry	101.6	123.8	164.0
	Retail, Logistics and Other Service Industry	42.7	34.2	46.0
Solutions & Technologies Company		45.8	44.2	58.0
(Main item)	Network Services	13.7	15.1	20.0
	Data Center Services	22.1	21.0	30.0
Others		0.8	0.7	1.0
Net Sales (to Customers Outside the NTT DATA Group) Total		813.9	888.7	1,200.0
Integrated IT Solution		324.5	326.0	436.0
System & Software Development		222.9	238.2	337.0
Consulting & Support		225.7	288.3	378.0
Others		40.6	36.1	49.0
Net Sales by Products and Services Total		813.9	888.7	1,200.0

Note1: Net Sales and New Orders Received of Solutions & Technologies Company does not include orders taken via other companies.

Note2: Data for 3rd quarter of FY ended March 31, 2011 reflects reclassification by customer business fields in some overseas subsidiaries.

Consolidated New Orders Received by Customer Sector and Service

(Unit: ¥ Billions)

		3Q FY Mar. 2011 9 months Results (Apr.-Dec.)	3Q FY Mar. 2012 9 months Results (Apr.-Dec.)	FY Mar. 2012 Forecasts
Public & Financial IT Services Company		494.8	502.6	595.0
(Main item)	Central government and related agencies, overseas public institutions, etc.	119.0	131.0	135.0
	Local Government and Community-based Business	64.7	60.7	78.0
	Healthcare	17.4	24.0	36.0
	Banks	135.5	110.7	146.0
	Financial Unions	65.9	70.9	70.0
	Insurance, Security and Credit Corporations	82.8	89.4	117.0
	Settlement Services	7.8	13.3	10.0
Global IT Services Company		246.5	314.3	368.0
(Main item)	Communication, Broadcasting and Utility Industry	90.6	102.7	110.0
	Manufacturing Industry	106.4	139.9	165.0
	Retail, Logistics and Other Service Industry	32.9	29.7	37.0
Solutions & Technologies Company		29.0	29.8	36.0
(Main item)	Network Services	1.0	0.7	1.0
	Data Center Services	17.2	18.0	20.0
Others		0.8	0.8	1.0
New Orders Received Total		771.2	847.8	1,000.0

Note1: Net Sales and New Orders Received of Solutions & Technologies Company does not include orders taken via other companies.

Note2: Data for 3rd quarter of FY ended March 31, 2011 reflects reclassification by customer business fields in some overseas subsidiaries.

Non-Consolidated Earnings and New Orders Received

(Unit: ¥ Billions)

	3Q FY Mar. 2011 9 months Results (Apr.-Dec.)	3Q FY Mar. 2012 9 months Results (Apr.-Dec.)	FY Mar. 2012 Forecasts	
Net Sales	589.4	590.9	780.0	
Cost of Sales	465.2	456.2	603.0	
Gross Profit	124.1	134.6	177.0	
SG&A Expenses	83.3	87.3	117.0	
Selling Expenses	37.1	39.4	52.0	
R&D Expenses	7.5	8.3	11.0	
Other Administrative Expenses	38.6	39.5	54.0	
Operating Income	40.8	47.3	60.0	
Operating Income Margin	6.9	8.0	7.7	
Ordinary Income	39.8	47.2	58.0	
Special Gains and Losses	-0.5	-4.1	-	
Income before Income Taxes	39.3	43.0	58.0	
Income Taxes and Others	15.0	22.9	(21.0)	25.0
Net Income	24.2	20.0	(37.0)	33.0
New Orders Received	535.6	523.4	580.0	
Orders on Hand	1,116.4	1,010.3	900.0	
Capital Expenditures	84.6	80.1	115.0	
Depreciation and Amortisation/Loss on Disposal of Property and Equipment and Intangibles	100.5	94.9	127.0	

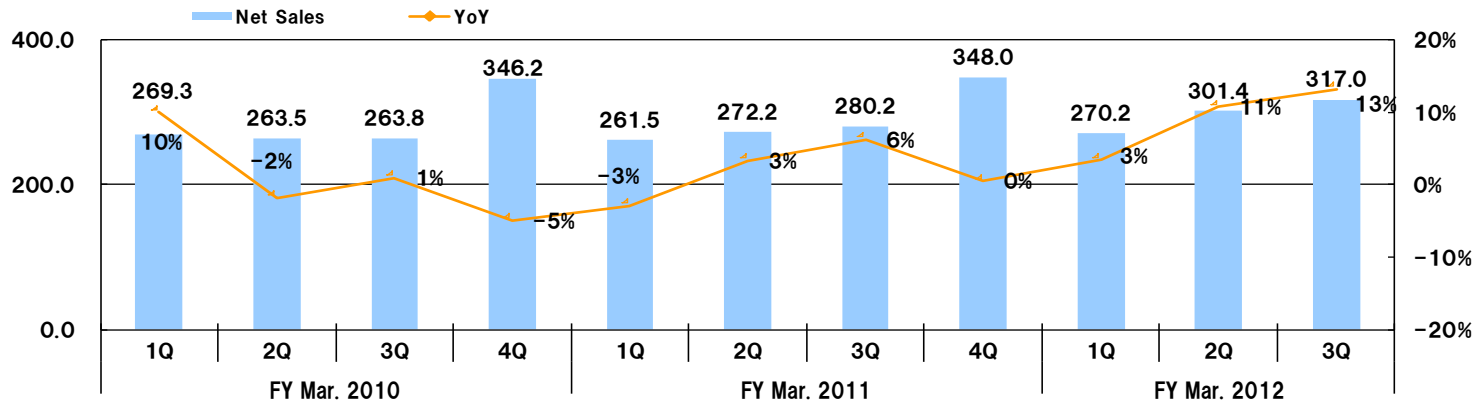
Note: Income Taxes and Others include Income, Residential and Enterprise Taxes, Adjustment to Income Taxes.

() ... Initial Forecasts

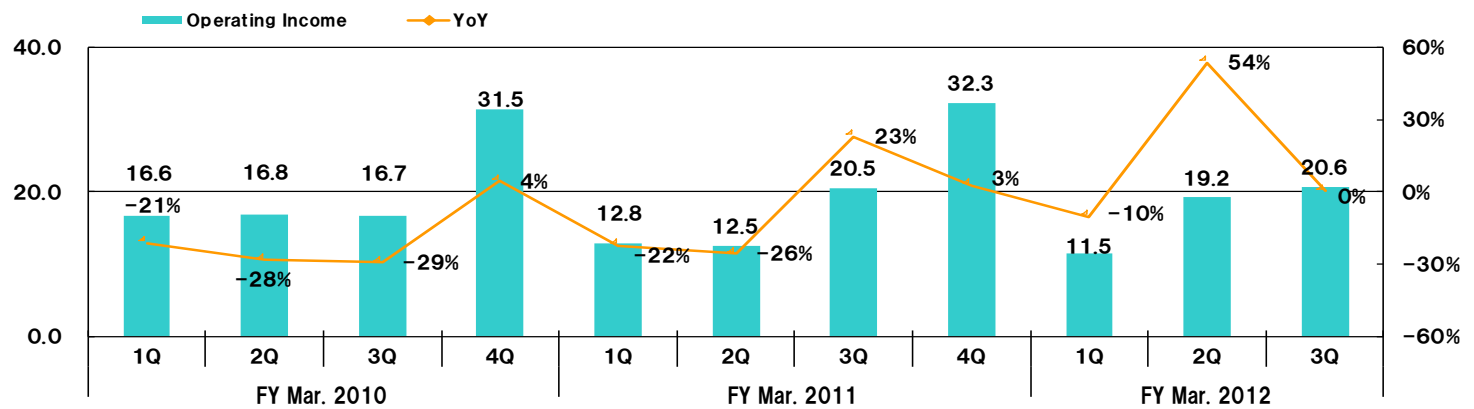
Trends in Quarter (Consolidated)

(Billions of yen / %)

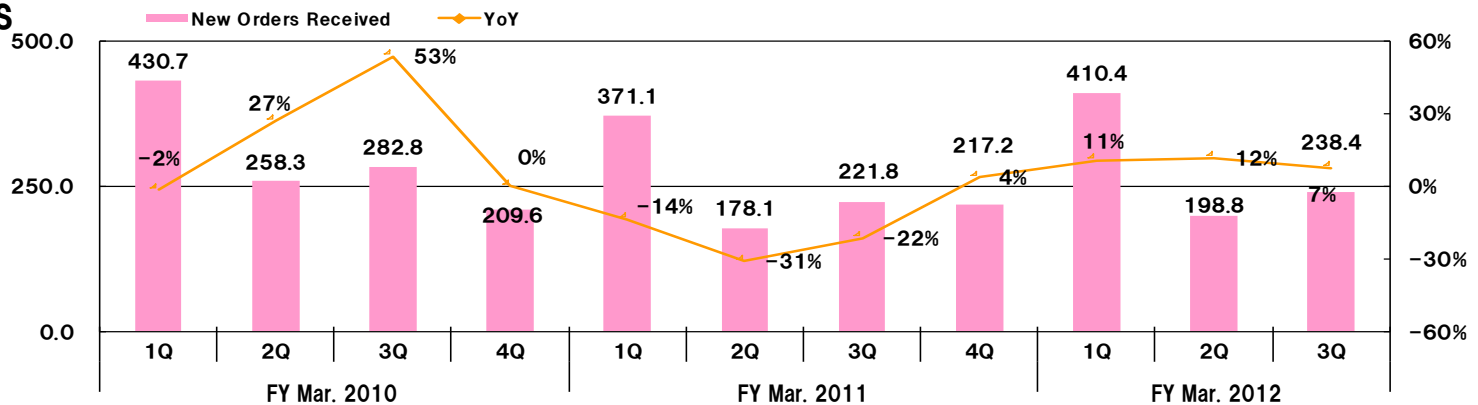
Net Sales



Operating Income



New Orders Received



Trend in Net Sales (Domestic / Overseas)

**FY Mar. 2011
Net Sales (Results)**

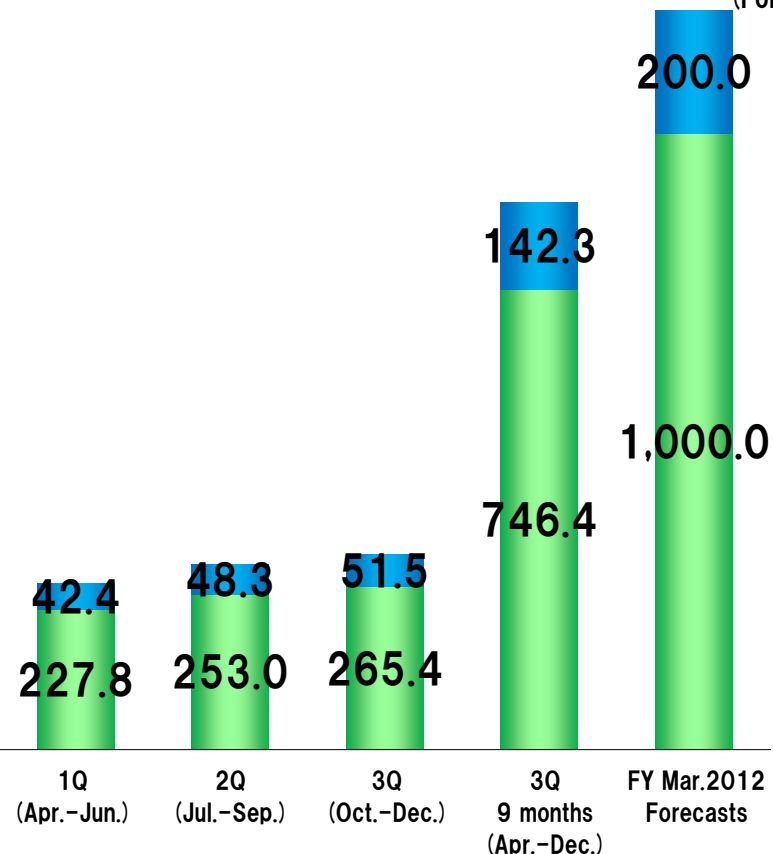
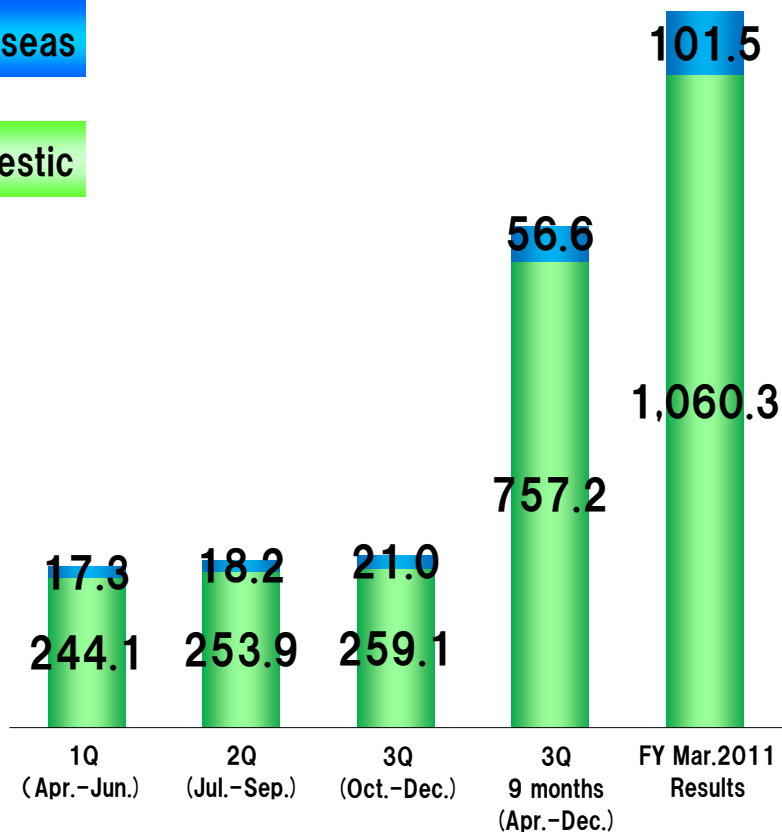
**FY Mar. 2012
Net Sales (Results)**

261.5 272.2 280.2 813.9 1,161.9

270.2 301.4 317.0 888.7 1,200.0
(Billions of yen)
(Forecasts)

Overseas

Domestic



Employment creation efforts

Volunteer assistance

Overview

An office center will be established in Ishinomaki-city, Miyagi Prefecture in January 2012 with the aim of creating employment in an area that suffered from the March 11 disaster, and will processes centrally handling some NTT DATA Group operations.

Putting to use the knowledge and skills of employees of the NTT DATA Group as an IT services enterprise, we are tying up with the local community in considering "IT volunteer activities" that will lead to improved IT literacy and IT human resources development in Ishinomaki-city.

Details

- Ishinomaki Office Center was established in Ishinomaki City on January 1, 2012.
- Hired three employees locally in Ishinomaki City (as of January 1, 2012) and started on-site training toward the start of the operation (back-office operations) scheduled in March 2012.
- Scrutinizing operational requirements toward the realizing of call center operations (target to hire 50 to 60 employees within the next fiscal year) as Step 2.
- Target to expand the operations with around 100 employees in total within the next two to three years.

Opening Ceremony (Jan. 6.2012)



Left : Hiroshi kameyama , Ishinomaki-city mayor
Right : Takashi Enomoto , Representative Director and Senior Executive Vice President of NTT DATA