

Company Presentation for the First Quarter of the Fiscal Year ending March 31, 2012



This English text is a translation of
the Japanese original. The Japanese
Original is authoritative.

NTT DATA CORPORATION
August 2, 2011

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Cautionary Statement Regarding Forward-looking Statements





- ※ Forecast figures in this document are based on current economic and market conditions. As changes in the global economy and information services market are possible, NTT DATA Group cannot guarantee their accuracy.
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1. Results for the First Quarter of Fiscal Year Ending March 31, 2012

Results for the 1st Quarter of FY Ending March 2012

Versus
Previous
Year

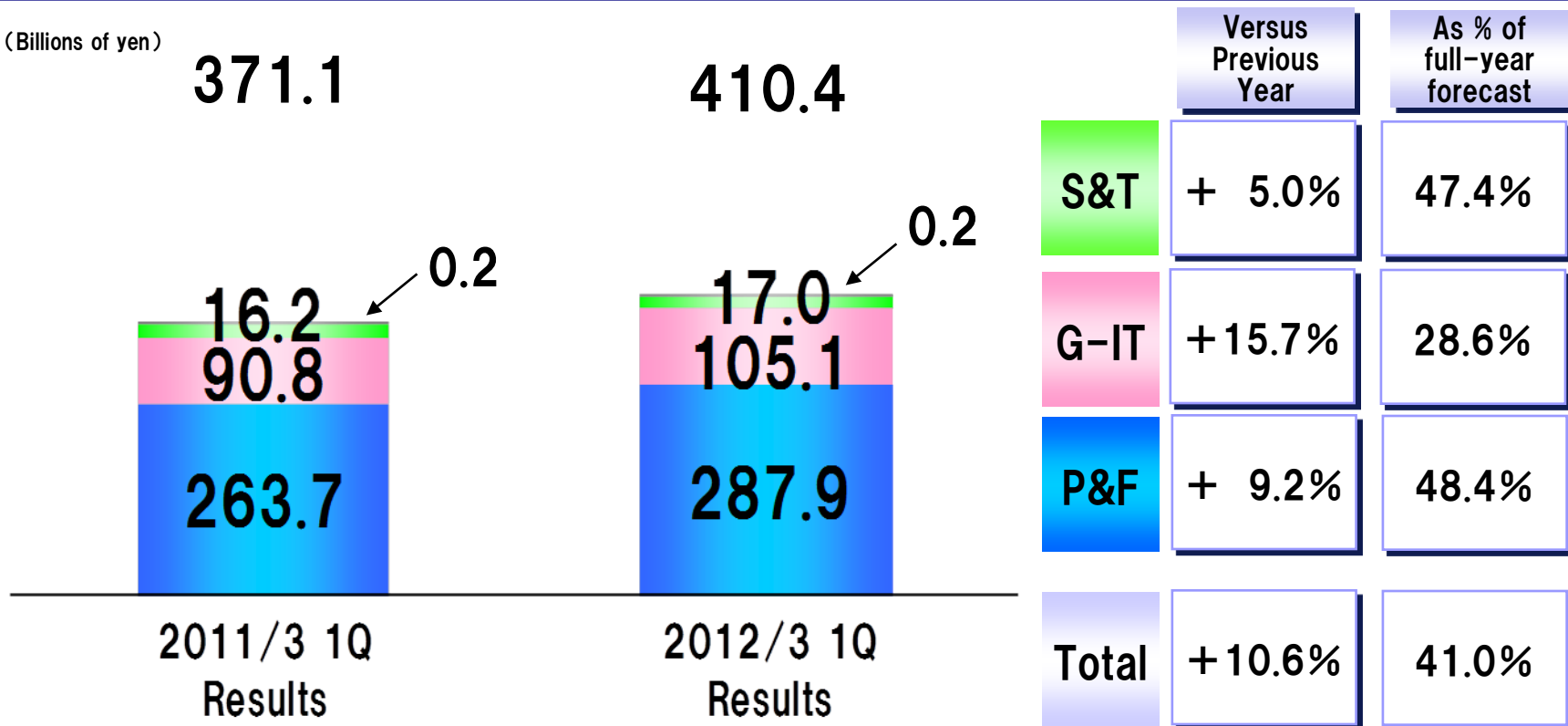
1	New Orders Received	¥410.4 billion		<p>■ Versus Previous Year +39.2 billion yen [+10.6%]</p>
2	Net Sales	¥270.2 billion		<p>■ Versus Previous Year + 8.7 billion yen [+ 3.4%]</p>
3	Operating Income	¥11.5 billion		<p>■ Versus Previous Year - 1.3 billion yen [-10.4%]</p>
4	Segment ^(*) Profit [Net Income]	¥10.9 billion [¥3.5 billion]		<p>■ Versus Previous Year + 0.1 billion yen [+ 1.7%] [Versus Previous Year -2.3 billion yen [-39.4%]]</p>

* Segment Profit is income before income taxes.

New Orders Received

■ New orders rose thanks to growth in non-consolidated orders such as P&F orders for existing system upgrades and G-IT telecom-related orders, along with consolidated subsidiary growth.

(Billions of yen)



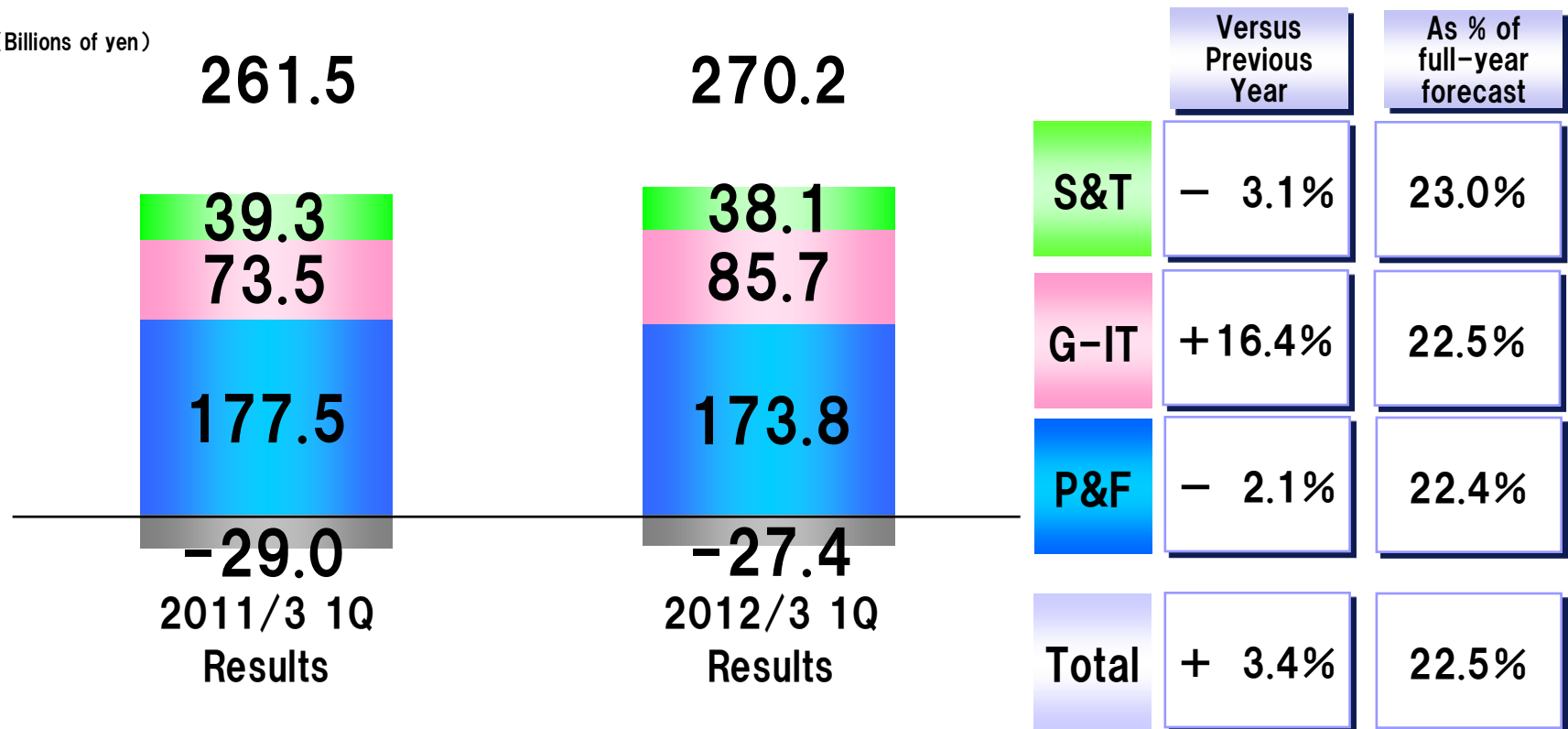
■ Public and Financial IT Services (P&F)
 ■ Global IT Services (G-IT)
■ Solutions & Technologies (S&T)
 ■ Others/Elimination, etc.

*Data for 1st quarter of FY ended March 31, 2011 reflects reclassification by customer business fields in some overseas subsidiaries.

Net Sales

■ Despite a drop in P&F sales affected mainly by system completions in 1Q of the previous FY, sales increased overall thanks to consolidated subsidiary growth.

(Billions of yen)



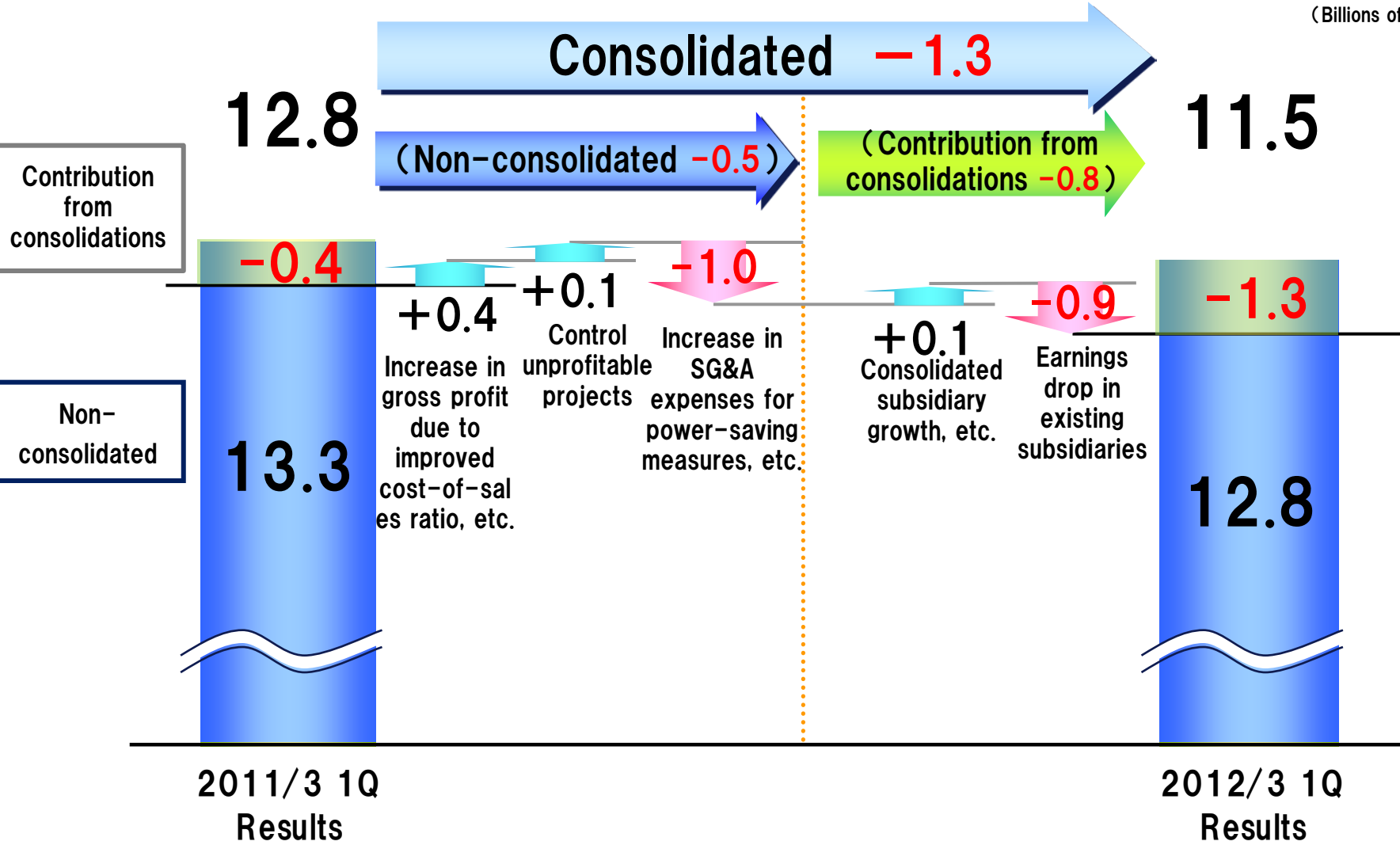
- Public and Financial IT Services (P&F)
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*Per-segment data includes internal transactions.

*Data for 1st quarter of FY ended March 31, 2011 reflects reclassification by customer business fields in some overseas subsidiaries.

Operating Income

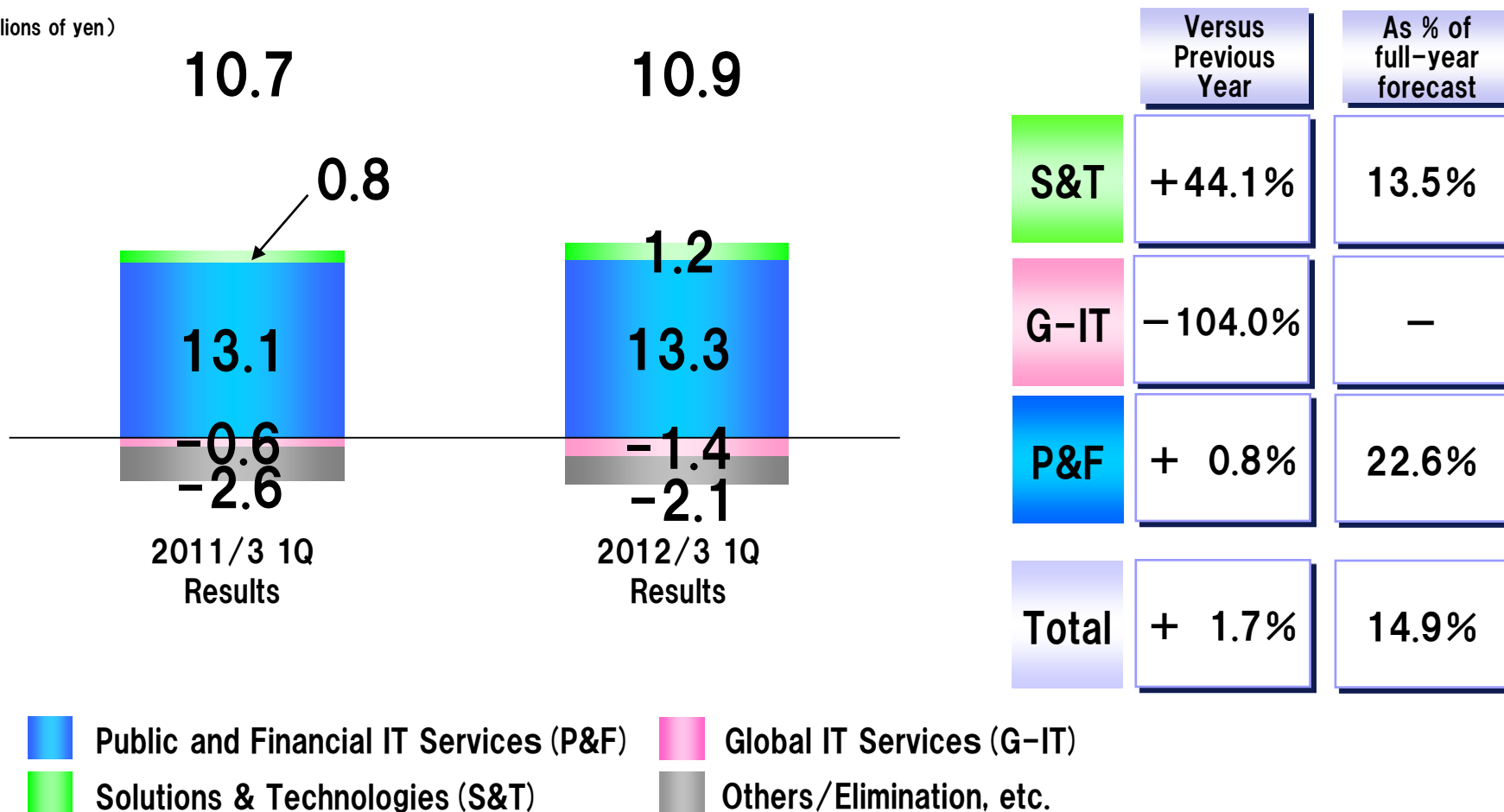
(Billions of yen)



Segment Profit

■ Despite a drop in operating income, segment profit increased due partly to the extraordinary loss posted in 1Q of the previous FY.

(Billions of yen)



* Per-segment data is based on income before income taxes. This does not apply to some common costs not distributed per company (e.g., financing costs).

* Per-segment data includes internal transactions. Totals are income before income taxes.

* Data for 1st quarter of FY ended March 31, 2011 reflects reclassification by customer business fields in some overseas subsidiaries.

Major Initiatives for FY Ending March 2012 (since April 2011)

1

Providing “Mobile medical care support system” to Fukushima Medical University

Devised a “Mobile medical care support system”, using cloud service and tablet terminals, which is provided free of charge to Fukushima Medical University for its services mainly to evacuation centers.

2

Start of Tokyo vehicle tax payment by credit card using “Mobile Register”

Enabled credit card payment of FY2011 vehicle taxes to the Tokyo Metropolitan Government using our “Mobile Register”, which takes advantage of the barcode reading function in mobile phones.

3

Start of AMO service “TISAFYS”

Started providing “TISAFYS” for systems in Japan, as an outsourcing service that takes over operation and maintenance of custom applications for cost savings and improved operation quality (application maintenance outsourcing; AMO).

4

“BIZXAAS” cloud services

【“BIZXAAS” Cloud Provisioning and Administration Services】
•Built a Global EC Service platform on BIZXAAS for Uniqlo’s online store aimed at its Taiwan customers.
【“BIZXAAS” Cloud Platform Service】
•Launched sales of “BIZXAAS Office”, providing a totally cloud-based office environment.
•Launched sales of “BIZXAAS Contact” providing in the cloud all the functions required by contact centers (can be made available in as little as 72 hours).
•Launched sales of “BIZXAAS EC”, an expanded version of EC-CUBE providing more than 150 electronic commerce functions in the cloud (can be made available in as little as 72 hours).

5

Advance of global business

•Made Value Team a subsidiary. Besides obtaining coverage and resources in southern Europe and the Mediterranean region and boosting our customer support in Europe, we gained a foothold for business expansion in South American markets.
•Through itelligence, added as Group companies Contemporary plc, conducting SAP business aimed at medium-sized firms in the UK, and 2C change a/s, which offers SAP services to medium-sized firms in Scandinavia and the rest of Europe.
•Newly formed “Oracle Global One Team” as a solutions-centered Global One Team.



2. Earnings Forecasts for Fiscal Year Ending March 31, 2012, etc.

Recent Business Climate and Our Business Outlook (1/2)

Public & Financial IT Services

- Government concentration on recovery from the Great East Japan Earthquake likely to put a damper on IT spending.
- The IT spending outlook by financial institutions remains uncertain as they deal with quake damage and continue to be affected by economic downturn fears.

National Government	<ul style="list-style-type: none"> • The government continues to consider measures for implementing new IT Strategic Headquarters strategies (e.g., National ID), but these studies have not yet led to actual IT spending. • Continued reductions in government spending should further the trend toward IT budget cuts and revisions.
Local Government and Community-based Business	<ul style="list-style-type: none"> • Amid overall belt-tightening and cost-cutting demands, moves toward use of shared system are emerging as a way to reduce IT outlay. • Interest may grow in safety and security area, especially disaster prevention systems.
Healthcare	<ul style="list-style-type: none"> • New plans of the IT Strategic Headquarters (e.g., "My Hospital Everywhere") are still under discussion. We are watching the situation carefully. • With the delay in the submission of a bill for a new system replacing the late-elderly health care system, IT spending is likely to be delayed.
Major Banks	<ul style="list-style-type: none"> • While the quake disaster may have dampened IT spending, we expect BPO and cloud spending as part of business continuity planning (BCP).
Regional Banks	<ul style="list-style-type: none"> • Recovery having stalled in the overall category, price-cutting demands to remain strong, along with ongoing trend toward shared system use and outsourcing. • Possible new opportunities in Electronically Recorded Monetary Claims Act and other legal changes.
Financial Unions	<ul style="list-style-type: none"> • With performance slide stopping, outlook is for stable IT spending even if not full-blown growth. • Minimum necessary spending to meet legal requirements is seen.
Insurance, Security and Credit Corporations, etc.	<ul style="list-style-type: none"> • Insurance: Record insurance claims from the Great East Japan Earthquake are likely to impact IT spending. • Securities: Lower IT spending trend continues with slumping stock market, etc., but spending seen for meeting IFRS and other new legal requirements. • Credit: System spending remains depressed as Money Lending Business Act revisions impact earnings.

Recent Business Climate and Our Business Outlook (2/2)

Global IT Services

- In Japan, negative impact on IT spending is feared in a wide range of industries, as companies face an uncertain earnings outlook due to The Great East Japan Earthquake and high yen exchange rate.
- In global markets, on the other hand, despite an uncertain economic outlook in some areas, IT spending is expected to increase overall especially in the US and emerging countries.

Communication, Broadcasting and Utility Industry	<ul style="list-style-type: none"> • IT spending looked to as convergence of communication and broadcasting (next-gen multimedia broadcasting) proceeds. • Involvement seen in smart grid and other environment-related field trials, mainly by utilities industry.
Manufacturing Industry	<ul style="list-style-type: none"> • Strong demands for IT cost cutting continue in both new and existing projects. Interest also in Application Management Outsourcing (AMO) for legacy systems. • Demands for global delivery support as overseas shift by Japanese companies accelerates.
Retail, Logistics and Other Service Industry	<ul style="list-style-type: none"> • As with manufacturing industry, interest in AMO for reducing IT costs. • Ongoing IT demand from overseas expansion by convenience stores and other retailers, and for boosting EC in Japan and abroad.
Global (Overseas local business)	<ul style="list-style-type: none"> • Although some countries in the EU face ongoing economic crises, the German economy is slowly recovering mainly in the manufacturing industry. Corporate IT spending, however, especially by major firms, is not keeping pace with GDP growth. • Despite an uncertain economy, IT spending in the US is likely to increase. • Overall IT spending in Asia is trending upward with demand seen in such areas as data centers and hosting.

Solutions & Technologies

- While there is ongoing interest in cloud and data center services from the standpoint of information and system risk distribution, customer price-cutting demands are strong.

Network	<ul style="list-style-type: none"> • Demand from financial institutions remains steady, but the disaster has had a dampening effect on IT spending.
Data Center Services	<ul style="list-style-type: none"> • From a business continuity planning (BCP) standpoint, we continue to receive inquiries about data centers with quake-resistant or seismically isolated structure, their own power system, and a fault recovery environment.

Forecasts of Earnings and New Orders Received for FY Ending March 2012

■ Initial forecasts for full-year results remain unchanged.

(Billions of yen [except cash dividends per share], %)

	2011/3 Results (1)	2012/3 Forecasts (2)	Change (2) - (1)	Rate of change (2) - (1)
Net Sales	1,161.9	1,200.0	+38.0	+ 3.3
Operating Income	78.3	80.0	+1.6	+ 2.2
Operating Income Margin	6.7	6.7	—	—
Ordinary Income	75.7	73.0	- 2.7	- 3.7
Segment Profit (*)	68.4	73.0	+ 4.5	+ 6.6
Net Income	37.3	39.0	+ 1.6	+ 4.5
New Orders Received	988.4	1,000.0	+11.5	+ 1.2
Cash Dividends per Share (yen)	6,000	6,000		

* Segment Profit is income before income taxes.



3. Appendices

Overview of Consolidated Earnings and New Orders Received for the 1st Quarter of FY Ending March 31, 2012

(Billions of yen, %)

	2011/3 1st. Quarter	2012/3 1st. Quarter	Change	Rate of change (%)
	Results (1)	Results (2)	(2) - (1)	(2) - (1)
Net Sales	261.5	270.2	+8.7	+3.4
Cost of Sales	199.9	204.4	+4.4	+2.2
Gross Profit	61.5	65.8	+4.3	+7.0
SG&A Expenses	48.6	54.3	+5.6	+11.7
Selling Expenses	22.0	23.7	+1.7	+8.1
R&D Expenses	2.4	2.6	+0.2	+9.2
Other Administrative Expenses	24.1	27.8	+3.6	+15.2
Operating Income	12.8	11.5	-1.3	-10.4
Operating Income Margin	4.9	4.3	-	-0.6
Ordinary Income	11.4	11.1	-0.3	-3.2
Special Gains and Losses	-0.7	-0.2	+0.5	+71.6
Income before Income Taxes	10.7	10.9	+0.1	+1.7
Income Taxes and Others	4.8	7.3	+2.4	+51.1
Net Income	5.8	3.5	-2.3	-39.4
New Orders Received	371.1	410.4	+39.2	+10.6
Orders on Hand	1,298.6	1,320.8	+22.1	+1.7
				2012/3 Forecasts
Capital Expenditures	36.8	29.7	-7.1	+135.0
Depreciation and Amortisation/Loss on Disposal of Property and Equipment and Intangibles	39.6	38.5	-1.1	+149.0

Note: Income Taxes and Others include Income, Residential and Enterprise Taxes, Adjustment to Income Taxes and Minority Interests.

Consolidated Net Sales by Customer Sector and Service (to Customers Outside the NTT DATA Group)

(Billions of yen.)

		2011/3 1st. Quarter Results	2012/3 1st. Quarter Results	2012/3 Forecasts
Public & Financial IT Services Company		173.3	170.9	767.0
(Main item)	Central government and related agencies, overseas public institutions, etc.	27.7	32.8	144.0
	Local Government and Community-based Business	15.0	13.0	81.0
	Healthcare	4.8	7.5	35.0
	Banks	53.8	48.5	211.0
	Financial Unions	29.0	24.4	88.0
	Insurance, Security and Credit Corporations	25.7	26.4	127.0
	Settlement Services	16.7	17.5	74.0
Global IT Services Company		72.5	84.8	374.0
(Main item)	Communication, Broadcasting and Utility Industry	25.1	25.5	107.0
	Manufacturing Industry	31.4	38.3	164.0
	Retail, Logistics and Other Service Industry	11.0	11.6	46.0
Solutions & Technologies Company		15.3	14.2	58.0
(Main item)	Network Services	4.4	4.9	20.0
	Data Center Services	7.3	6.8	30.0
Others		0.2	0.2	1.0
Net Sales (to Customers Outside the NTT DATA Group) Total		261.5	270.2	1,200.0

Integrated IT Solution	110.7	107.6	436.0
System & Software Development	64.0	61.3	337.0
Consulting & Support	72.8	89.6	378.0
Others	13.7	11.6	49.0
Net Sales by Products and Services Total	261.5	270.2	1,200.0

References: Net Sales from services for central government ministries and agencies: 11% (2010/3), 8%(2011/3), Net Sales from services for NTT Group: 8% (2010/3), 8%(2011/3)

Note1: Net Sales and New Orders Received of Solutions & Technologies Company does not include orders taken via other companies.

Note2: Data for 1st quarter of FY ended March 31, 2011 reflects reclassification by customer business fields in some overseas subsidiaries.

Consolidated New Orders Received by Customer Sector and Service

(Billions of yen.)

		2011/3 1st. Quarter Results	2012/3 1st. Quarter Results	2012/3 Forecasts
Public & Financial IT Services Company		263.7	287.9	595.0
(Main item)	Central government and related agencies, overseas public institutions, etc.	51.6	80.2	135.0
	Local Government and Community-based Business	36.8	34.3	78.0
	Healthcare	9.3	13.3	36.0
	Banks	84.2	71.2	146.0
	Financial Unions	48.8	53.9	70.0
	Insurance, Security and Credit Corporations	28.7	31.4	117.0
	Settlement Services	3.9	2.6	10.0
Global IT Services Company		90.8	105.1	368.0
(Main item)	Communication, Broadcasting and Utility Industry	32.1	38.9	110.0
	Manufacturing Industry	41.5	46.6	165.0
	Retail, Logistics and Other Service Industry	11.2	11.3	37.0
Solutions & Technologies Company		16.2	17.0	36.0
(Main item)	Network Services	0.4	0.3	1.0
	Data Center Services	12.4	13.0	20.0
Others		0.2	0.2	1.0
New Orders Received Total		371.1	410.4	1,000.0

Note1: Net Sales and New Orders Received of Solutions & Technologies Company does not include orders taken via other companies.

Note2: Data for 1st quarter of FY ended March 31, 2011 reflects reclassification by customer business fields in some overseas subsidiaries.

Non-Consolidated Earnings and New Orders Received

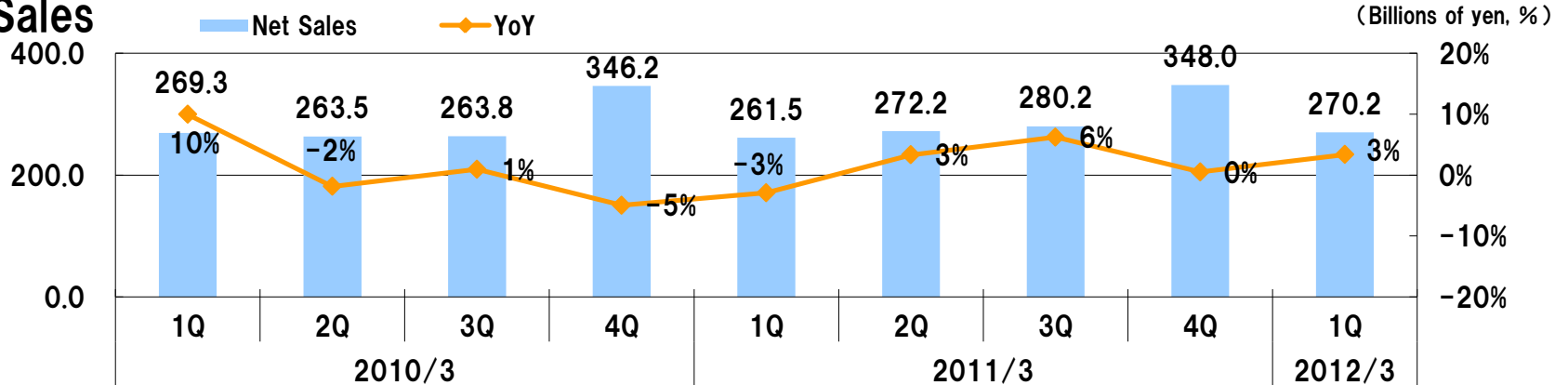
(Billions of yen, %)

	2011/3 1st. Quarter Results	2012/3 1st. Quarter Results	2012/3 Forecasts
Net Sales	190.8	181.7	780.0
Cost of Sales	149.7	140.0	603.0
Gross Profit	41.1	41.6	177.0
SG&A Expenses	27.7	28.7	117.0
Selling Expenses	12.4	12.5	52.0
R&D Expenses	2.4	2.6	11.0
Other Administrative Expenses	12.8	13.6	54.0
Operating Income	13.3	12.8	60.0
Operating Income Margin	7.0	7.1	7.7
Ordinary Income	14.1	15.1	58.0
Special Gains and Losses	-0.5	-0.1	-
Income before Income Taxes	13.5	14.9	58.0
Income Taxes and Others	4.9	6.6	21.0
Net Income	8.6	8.3	37.0
New Orders Received	278.9	297.5	580.0
Orders on Hand	1,218.1	1,150.5	900.0
Capital Expenditures	27.0	25.4	115.0
Depreciation and Amortisation/Loss on Disposal of Property and Equipment and Intangibles	34.5	31.9	127.0

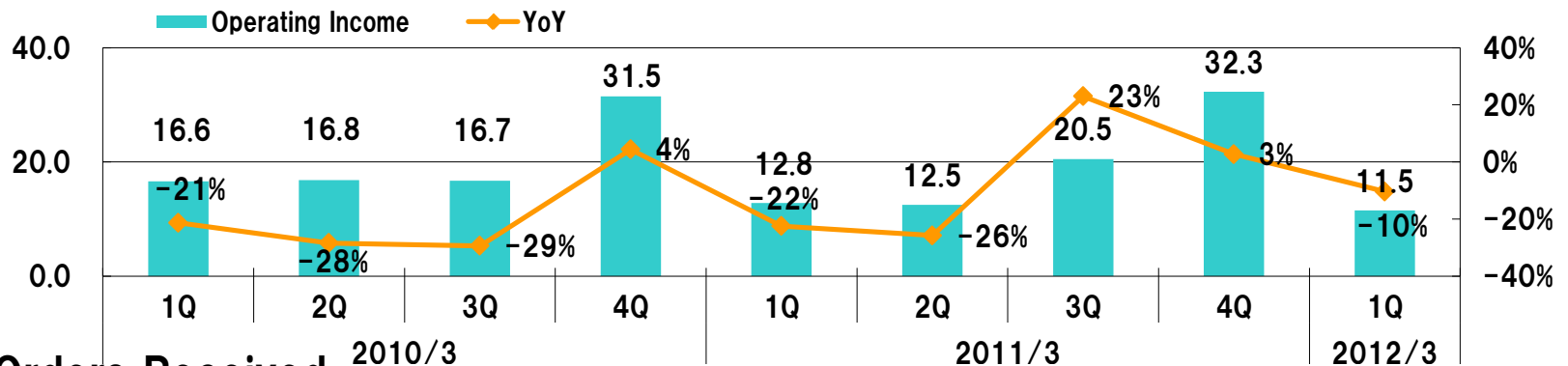
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Trends in Quarter (Consolidated)

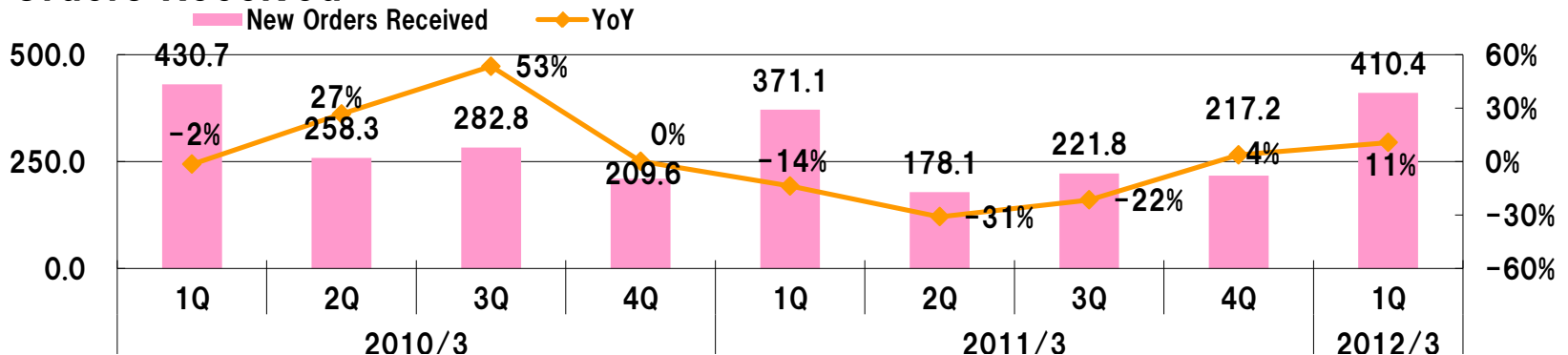
Net Sales



Operating Income



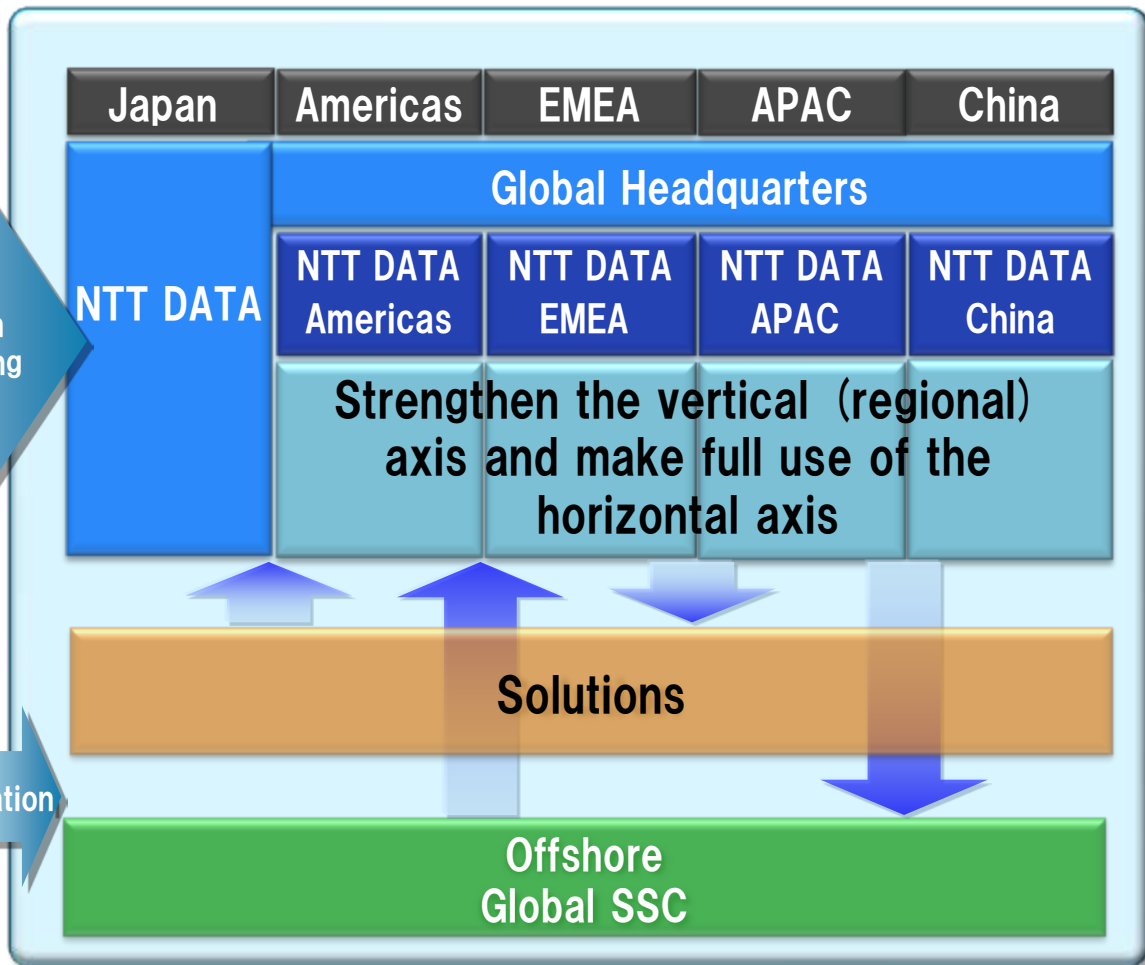
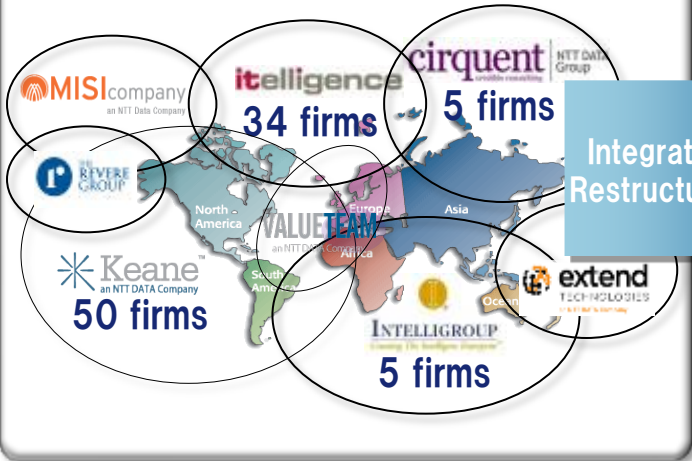
New Orders Received



Boosting Global Governance

Eliminate regional/solutions overlap to form a unified, efficient operations structure.

Overseas Group firms: 152 firms



Integrate and restructure around five regions and solutions